## FY2023 CoC Application Rating Criteria – New and Renewal DV Bonus Projects San Luis Obispo County

Project Name:	Rater:	Score:
Agency Name:	Date:	HSOC Subcommittee Ranking:
Type of Project (PSH):		
Cost per Client:		

# A Project Eligibility Threshold

A1	HUD Threshold Requirements See Threshold Requirements in Section V.C.3 of the NOFO: https://www.hud.gov/sites/dfiles/SPM/documents/Continuum of Care Competition and Noncompetitive YHDP.pdf	YES	NO
	Active SAM registration		
	Applicant has Valid UEI number in application.		
	CoC Program Eligibility		
	Financial and Management Capacity		
	Certifications		
	Population Served		
	HMIS Participation - Project applicants agree to participate in a local HMIS system. Victim service providers use a		
	comparable database that captures the required HMIS data in addition to meeting the needs of the local HMIS.		
	Applicant has no Outstanding Delinquent Federal Debts		
	Applicant has no Debarments and/or Suspensions		
	Sufficiency of Financial Management System		
	Recipient or applicant confirms all statements in application are truthful.		
	Mandatory Disclosure Requirement		
	Prohibition Against Lobbying Activities		
	Equal Participation of Faith-Based Organizations in HUD Programs and Activities		
	Resolution of Civil Rights Matters		
A2	CoC Threshold Requirements	YES	NO
	Project applicant participates in Coordinated Entry.		

Project applicant implements Housing First and/or Lower Barrier approach.		
Project applicant can demonstrate documented/secure minimum match funding.		
Project has reasonable costs per permanent housing exit, as defined locally.		
Project is financially feasible.		
Project applicant actively participates in the CoC.		
Project applicant's data quality is at or above 90%.		
Project applicant's bed/unit utilization rate at or above 90%.		
Project applicant's most recent organizational audit/financial review is acceptable.		
	Applicant passes threshold review:	

## **B** Applicant Experience

		Application Question		Points Available: 80		
B1	Grant Management		Weak	Adequate	Exceptional	SCORE
	Applicant Experience in effectively utilizing federal funds including HUD grants and other public funding, including satisfactory drawdowns and performance for existing grants as evidenced by timely reimbursement of subrecipients (if applicable), regular drawdowns, timely resolution of monitoring findings, and timely submission of required reporting on existing grants	58	<b>0 points</b> No or limited experience utilizing federal funds	<b>1-4 points</b> Some experience utilizing federal funds, satisfactory drawdown experience	<b>5 points</b> Significant experience utilizing federal funds, satisfactory drawdown experience	

B2	Housing First					
	Housing First project; housing project is using a Housing First approach by providing low barriers that do not have service participation requirements or preconditions to entry and prioritize rapid placement and stabilization in permanent housing. Demonstrate that at least 75% of the project application commit to operating as Housing First. Any applicant that indicates it will use a Housing First approach will be required to operate as a Housing First	<i>S10, S11</i>	<b>0 points</b> Project is not using a Housing First Approach		<b>10 points</b> Project is using a Housing First Approach as demonstrated by their policies and procedures or has a plan to incorporate into a new project	
	project					
83	Applicant Experience ProvidingHousing to DV Survivors1) Ensured DV survivors experiencinghomelessness were assisted to quicklymove into safe affordable housing2) Prioritized survivors usingCoordinated Entry, prioritization list,CoC's emergency transfer plan, etc.,3) Determined which supportiveservices survivors needed4) Connected survivors to supportiveservices5) Assisted housing to housing theycould sustain and addressed housingstability after the housing subsidyends	<i>\$12</i>	<b>0 Points</b> No prior experience	<b>1 – 4 Points</b> Some prior experience	<b>5 Points</b> Years of organizational experience	
	Rate of Housing Placement of DV	S13	0-9 points	10-19 points	20 points	
	Survivors		74% or less	75% to 89%	90% or greater	

Rate of Housing Re	tention of DV	S14	0-9 points	10-19 points	20 points	
Survivors	ee in Frauring DV		74% or less	75% to 89%	90% or greater	
Applicant Experien Survivor Safety	ce in Ensuring DV					
<ol> <li>Taking steps to e privacy/confidential intake and interview minimize potential survivors</li> <li>Making determin placements into satistication 3) Keeping information confidential</li> <li>Training staff on confidentially polic</li> <li>Taking security m (congregate or scatistication support survivors' p location confidential</li> </ol>	lity during the w process to coercion of nations and fe housing tion and locations safety and es and practices neasures for units tered site), that ohysical safety and	<i>S18</i>	<b>0 Points</b> No prior experience	<b>1 – 4 Points</b> Some prior experience	<b>5 Points</b> Years of organizational experience	
Applicant Experien Their Ability to Ens Safety	ce in Evaluating					
The project has eva ensure the safety o project served in th including any areas improvement durin proposed project	f DV survivors the e project, identified for	S19	<b>0 Points</b> No prior experience	<b>1 – 4 Points</b> Some prior experience	<b>5 Points</b> Years of organizational experience	
Applicant Experien Informed, Victim-C						
Approaches						
1) Prioritizing place stabilization in perr consistent with the	nanent housing	S20	0 Points No prior experience	<b>1 – 4 Points</b> Some prior experience	<b>5 Points</b> Years of	

participants' wishes and stated needs	organizational	
2) Establishing and maintaining an	experience	
environment of agency and mutual		
respect, e.g., the project does not use		
punitive interventions, ensures		
program participant staff interactions		
are based on equality and minimize		
power differentials		
3) providing program participants		
access to information on trauma, e.g.,		
training staff on providing program		
participants with information on the		
effects of trauma		
4) Emphasizing program participants'		
strengths, e.g., strength-based		
coaching, questionnaires and		
assessment tools include strength-		
based measures, case plans worked		
towards survivor-defined goals and		
aspirations		
5) Centering on cultural		
responsiveness and inclusivity, e.g.,		
training on equal access, cultural		
competence, nondiscrimination,		
language access, improving services		
to be culturally responsive, accessible,		
and trauma-informed		
6) Providing a variety of opportunities		
for connection for program		
participants, e.g., groups,		
mentorships, peer-to-peer, spiritual		
needs		
7) Offering support for survivor		
parenting, e.g., trauma-informed		

	parenting classes, childcare, connections to legal services					
B7	Applicant Experience in Meeting					
	Service Needs of DV Survivors					
	Applicant provided examples of supportive services the project provided to domestic violence survivors while quickly moving them into permanent housing and addressing their safety needs.	<i>512</i>	<b>0 Points</b> No prior experience	<b>1 – 4 Points</b> Some prior experience	<b>5 Points</b> Years of organizational experience	
					Subtotal:	

С	Need for DV Coordinated Entry Pro	oject				
		Application Question		Points Available: 15		
C1	Inadequacies of the CoC's current Coordinated Entry		Weak	Adequate	Exceptional	SCORE
	Defines/identifies systemic barriers within the Coordinated Entry system to meeting the needs of survivors of domestic violence, dating violence, sexual assault or stalking	51	0 Points Applicant did not adequately define the barriers in the CE system to meeting the needs of DV Survivors	1-5 Points Applicant somewhat defined the barriers in the CE system to meeting the needs of DV Survivors	6-10 Points Applicant clearly defined the barriers in the CE system to meeting the needs of DV Survivors	
	How the proposed project addresses inadequacies identified	52	<b>0 Points</b> Applicant did not adequately define a strategy for	<ul> <li>1 – 4 points</li> <li>Applicant somewhat</li> <li>defined a strategy for</li> <li>addressing the</li> </ul>	<b>5 Points</b> Applicant clearly defined a strategy for addressing the	

addressing the inadequacies of the current CES	inadequacies of the current CES	inadequacies of the current CES	
		Subtotal:	

Unmet need of DV survivors needing housing and servicesS3, S4O Points1 – 4 Points5 poApplicant did not adequately define the unmet need for PH projectApplicant somewhat defined the unmet need for PH projectApplicant somewhat defined the unmet need for PH projectDefines/identifies systemic barriers to meeting the needs of survivors of domestic violence, dating violence, sexual assault or stalking needing housing and servicesS7O Points1-5 Points Applicant did not adequately define the barriers to meeting the needs of DV6-10 F Applicant somewhat defined the barriers		Application Question		Points Available: 15		
housing and servicesApplicant did not adequately define the unmet need for PHApplicant somewhat defined the unmet 	nmet need of DV Survivors		Weak	Adequate	Exceptional	SCOR
meeting the needs of survivors of domestic violence, dating violence, sexual assault or stalking needing housing and servicesApplicant did not adequately define the barriers to meeting the needs of DVApplicant somewhat defined the barriers of DV SurvivorsApplicant defined the to meeting of DV Survivors	C C	<i>S3, S4</i>	Applicant did not adequately define the unmet need for PH	Applicant somewhat defined the unmet	<b>5 points</b> Applicant clearly defined the unmet need for PH project	
Survivors	eeting the needs of survivors of omestic violence, dating violence, xual assault or stalking needing	<i>S7</i>	Applicant did not adequately define the barriers to meeting	Applicant somewhat defined the barriers to meeting the needs	<b>6-10 Points</b> Applicant clearly defined the barriers to meeting the needs of DV Survivors	

	Application Question		Points Available: 85		
Leveraging Housing Resources		Weak	Adequate	Exceptional	SCORE
The project will utilize housing subsidies or subsidized housing u not funded through the CoC or Es programs. (Housing subsidies or subsidized housing units may be funded through any of the follow sources: Private organizations; St or local government, including through the use of HOME funding provided through the American Rescue Plan; Public Housing Ager including through the use of a set aside or limited preference; Faith based organizations; or Federal programs other than the CoC or I programs)	SG ving cate g ncies, t 1-	<b>0 points</b> Application does not include a letter of commitment or the letter or commitment does not meet the criteria for points		10 points Project successfully leverages other housing resources provided to at least 50% of the units (for PSH projects) or 50% of the participants (for RRH projects). Must provide letter of commitment	
The project applicant has a curre strategy used to recruit landlords described how well it works at identifying units across the entire area, including areas where the C has historically not been able to f units	e CoC CoC	<b>0 points</b> Applicant does not have a current recruitment strategy	<b>1-4 points</b> Applicant has a recruitment strategy	<b>5 points</b> Applicant has a strong recruitment strategy and will use data to update their strategy	
Leveraging Health Resources					
The project will utilize healthcare resources to help individuals and families experiencing homelessne (Sources of health care resources include: Direct contributions from	ess.	<b>0 points</b> Application does not include a letter of commitment or the letter or commitment		10 points Letter of commitment includes: value of the commitment, and	

public or private health insurance	does not meet the	dates the healthcare
provider to the project (e.g.,	criteria for points	resources will be
Medicaid), and Provision of health		provided. In the case
care services, including mental health		of a substance abuse
services, by a private or public		treatment or
organization (including FQHCs and		recovery provider, it
state or local health departments)		will provide access to
tailored to the program participants		treatment or
of the project, direct partnerships		recovery services for
with organizations that provide		all program
healthcare services, including mental		participants who
health services to individuals and		quality and choose
families (including FQHCs and state		those services; or the
and local public health departments)		value of assistance
experiencing homelessness who have		being provided is at
HIV/AIDS). Eligibility for the project		least an amount that
must comply with HUD program and		is equivalent to 50
fair housing requirements. Eligibility		percent of the
criteria cannot be restricted by the		funding being
eligibility requirements of the health		requested for the
care service provider)		project, which will be
		covered by the
		healthcare
		organization. In-kind
		resources must be
		valued at the local
		rates consistent with
		the amount paid for
		services not
		supported by grant
		funds.

ew Project Plan for Trauma- Iformed, Victim-Centered pproaches
pplicant provided examples on the ew project will: ) Prioritize placement and cabilization in permanent housing onsistent with the program articipants' wishes and stated needs ) Establish and maintain an nvironment of agency and mutual espect, e.g., the project does not use unitive interventions, ensures rogram participant staff interactions re based on equality and minimize ower Differentials ) Provide program participants ccess to information on trauma, e.g., raining staff on providing program articipants with information on the ffects of trauma ) Emphasize program participants' crengths—for example, strength- ased coaching, questionnaires, and ssessment tools include strength- ased measures, case plans works owards survivor defined goals and spirations ) Center on cultural responsiveness nd inclusivity, e.g., training on equal ccess, cultural competence, ondiscrimination, language access,

	adult system leavers		0 to 14%	15% to 24%	25% or greater	
	Estimated change in total income for	S28	1-3 points	4-7 points	8-10 points	
	cash income for adult system leavers		0 to 14%	15% to 24%	25% or greater	
	Estimated change in non-employment	S27	1-3 points	4-7 points	8-10 points	
	for adult system leavers		0 to 14%	15% to 24%	25% or greater	
	Estimated change in earned income	S26	1-3 points	4-7 points	8-10 points	
_	Employment and Income Growth					
			development	development	development	
			and program	policy and program	policy and program	
.	throughout the project's operation		survivors in policy	involve survivors in	involve survivors in	
	and program development		have a plan to involve	described a plan to	thorough plan to	
	project will involve survivors in policy		Applicant does not	Applicant somewhat	Applicant has a	
•	The applicant described how the new	S24	0 Points	1-5 Points	6-10 Points	
			survivors	involve survivors	involve survivors	
	range of lived expertise		have a plan to involve	described a plan to	thorough plan to	
	project will involve survivors with a	020	Applicant does not	Applicant somewhat	Applicant has a	
_	The applicant described how the new	S23	0 Points	1-5 Points	6-10 Points	
	and Program Development					
	Plan for Involving Survivors in Policy					
	connections to legal services					
	parenting, e.g., trauma-informed parenting classes, childcare,					
	7) Offer support for survivor					
	needs					
	mentorships, peer-to-peer, spiritual					
	participants, e.g., groups,					
	for connection for program					
	6) Provide a variety of opportunities					
ĺ	informed					

# F Severity of Needs Served

		Application Question		Points Available: 15		
-1	Severity of Needs Served		Weak	Adequate	Exceptional	SCORE
	% of participants to be served will be	S34	0-1 points	2-4 points	5 points	
	chronically homeless		Less than 50%	51% - 74%	75% or higher	
	% of participants to be served will	S35	0-1 points	2-4 points	5 points	
	have no or low income		Less than 50%	51% - 74%	75% or higher	
	% of participants to be served that	S36	0-1 points	2-4 points	5 points	
	have history of victimization/abuse,		Less than 50%	51% - 74%	75% or higher	
	domestic violence, sexual assault, childhood abuse					
		1			Subtotal:	

G	Timeliness					
		Application Question		Points Available: 10		
G1	Timeliness		Weak	Adequate	Exceptional	SCORE
	Applicant has a plan for rapid implementation of the program, documenting how the project will be ready to begin housing the first program participant. Applicant provided a detailed schedule of proposed activities for 60 days, 120 days, and 180 days after grant award	S37, 3B	<b>0-3 points</b> It's unclear whether the project can sufficiently meet project milestones	<b>4-7 points</b> Project might encounter some delays	<b>8-10 points</b> Applicant identified realistic milestones on timeline for the activity	
					Subtotal:	

CONTRELETION		

## H Financial

Findficial					
	Application		Points Available: 20		
	Question				
Organization's Most Recent Audit		Weak	Adequate	Exceptional	SCORE
1) Found no exceptions to standard	<i>S9</i>	0 points	1-4 points	5 points	
practices, 2) Identified agency as 'low		Failed to meet two or	Failed to meet one of	Met all three criteria	
risk', 3) Indicates no findings		more criteria	the three criteria		
Documented Match					
Documented match amount meets	6D	0 points		5 points	
HUD requirements		No		Yes	
Project Budget					
Budgeted costs are reasonable,	6E	0-3 points	4-7 points	8-10 points	
allocable, and allowable					
	Organization's Most Recent Audit 1) Found no exceptions to standard practices, 2) Identified agency as 'low risk', 3) Indicates no findings Documented Match Documented match amount meets HUD requirements Project Budget Budgeted costs are reasonable,	Application QuestionOrganization's Most Recent Audit1) Found no exceptions to standard practices, 2) Identified agency as 'low risk', 3) Indicates no findingsDocumented MatchDocumented match amount meets HUD requirementsProject BudgetBudgeted costs are reasonable,	Application QuestionOrganization's Most Recent AuditQuestion1) Found no exceptions to standard practices, 2) Identified agency as 'low risk', 3) Indicates no findingsS90 points Failed to meet two or more criteriaDocumented Match	Application QuestionPoints Available: 20Organization's Most Recent AuditWeakAdequate1) Found no exceptions to standard practices, 2) Identified agency as 'low risk', 3) Indicates no findingsS90 points1-4 pointsDocumented MatchFailed to meet two or more criteriaFailed to meet one of the three criteriaDocumented match amount meets HUD requirements6D0 points No	Application QuestionPoints Available: 20Organization's Most Recent AuditWeakAdequateExceptional1) Found no exceptions to standard practices, 2) Identified agency as 'low risk', 3) Indicates no findingsS9O points Failed to meet two or more criteria1-4 points Failed to meet one of the three criteriaMet all three criteriaDocumented MatchO points more criteriaS9O points Failed to meet two or more criteriaFailed to meet one of the three criteriaMet all three criteriaDocumented match amount meets HUD requirements6DO points NoS points YesYesProject BudgetYesBudgeted costs are reasonable,6E0-3 points4-7 points8-10 points

Budget is lacking key pieces to support success of program	Provides budget and demonstrates ability to expend funds within grant term; information provided suggests budget is realistic and is mostly adequate to sustain program through grant term	Provides thorough budget and budget narrative sufficient to demonstrate sustainable financial support for proposed activity beyond grant term; budget and program design suggest program has	
		components	
		Subtotal:	

## I Project Effectiveness

		Application Question		Points Available: 20		
11	Cost Effectiveness		Weak	Adequate	Exceptional	SCORE
	Project cost per person does not	6E	0-6 points	7-14 points	15-20 points	
	exceed average local costs for such		Costs are reasonable	Costs are reasonable	Costs are reasonable	
	services by more than 7%		or cost per person is	and per person cost is	and per person costs	
			very high compared	relatively within	are lower than other	
			to projects of serving	range of other	successful programs	
			similar populations	projects serving	using similar models	
			with similar models	similar populations	and serving a similar	
				with similar models	population	
					Subtotal:	

## J Equity Factors

	Application Question	Points Av	ailable: 30	
Equity Factors		Inadequate	Adequate	SCORE
Project applicant has under- represented individuals (BIPOC, LGBTQ+, etc.) in managerial and leadership positions	S40	<b>0 points</b> No	<b>5 points</b> Yes	
Project applicant's Board of Directors includes representatives from more than one person with lived experience	S41	<b>0 points</b> No	<b>5 points</b> Yes	
Project identifies barriers to participation (e.g. lack of outreach) faced by persons of different races and ethnicities, particularly those over-represented in the local homeless population	S42	<b>0 points</b> No	<b>10 points</b> Yes	
Applicant has taken or will take steps to eliminate barriers to participation faced by persons of different races and ethnicities, particularly those over-represented in the local homeless population	S43	<b>0 points</b> No	<b>10 points</b> Yes	
•••	1	1	Subtotal:	

# K Alignment with the San Luis Obispo Countywide Plan to address homelessness

			Points Available: 10	10		
	Alignment with the San Luis Obispo Countywide Plan to address homelessness		Weak	Adequate	Exceptional	SCORE
	The project will align with a Line of Effort to support the San Luis Obispo Countywide Plan to address homelessness (2022- 2027)	S50	<b>0-3 points</b> Project does not align or poorly aligns with a Line of Effort	<b>4-7 points</b> Project somewhat aligns with a Line of Effort	<b>8-10 points</b> Project aligns well with a Line Effort	
1					Subtotal:	

L	Involve individuals with lived experience							
		Application Question	Points A	vailable: 20				
L1	Involve individuals with lived experience		Inadequate	Adequate	SCORE			
	Project applicant has relational process for receiving and incorporating feedback from people with lived experience	S46	<b>0 points</b> No	<b>10 points</b> Yes				

Applicant provided examples of professional development and employment opportunities provided to individuals with lived experience	S45	<b>0 points</b> No	<b>10 points</b> Yes	
	· · ·		Subtotal:	

	Application Question		Points Available: 10		
The project addresses the needs of LGBTQ+ individuals			Inadequate	Adequate	SCORE
The agency has anti-discriminat policies in place	ion	S48	<b>0 points</b> No	<b>5 points</b> Yes	
The agency has a plan to ensure LGBTQ+ individuals and families receive supportive services, she and housing, free from discrimin	s elter	S49	<b>0 points</b> No	<b>5 points</b> Yes	

	Subtotals:	CE Project	PH Project	TOTAL AVAILABLE	
В	Applicant Experience			80	
С	Need for new DV Coordinated Entry Project			15	
D	Need for DV Permanent Housing Project			15	
Ε	Design of Housing and Supportive Services			85	
F	Severity of Needs Served			15	
G	Timeliness			10	
н	Financial			20	
I	Project Effectiveness			20	
J	Equity Factors			30	
К	Alignment with the San Luis Obispo Countywide Plan to address			10	
	homelessness				
L	Involve individuals with lived experience			20	
Μ	The project addresses the needs of LGBTQ+ individuals			10	
	TOTAL SCORE:			315	