

# CoC Builds – Request for Proposals Information Session

AUGUST 7, 2024

# Overview

- Welcome and Introductions
- Introduction to RFP
  - Purpose
  - Eligible activities and applicants
  - Important notes
  - Application process
  - Timeline
- Questions

# Purpose

1x Capital grant that seeks to add to the stock of permanent supportive housing for Continuums of Care

# Eligible applicants

- Continuums of Care
  - Nonprofits
  - Housing Authorities
  - Local governments

# Eligible Activities

- **Must** include capital costs
  - Acquisition, rehabilitation, or construction
  - Capital costs must be at least 70% of grant
- Up to \$1 million may be used for supportive services and/or operations
- Up to \$250K may be used for administrative costs

# Important Notes

- Contracts with HUD
  - Contracts must be executed by September 1, 2025
  - Proof of site control must be demonstrated prior to contract execution
- Grant terms may be 2-5 years
- Drawdown
  - Must have completed NEPA environmental review before starting the project

# Additional Notes

- Must commit to entering client data into HMIS for assisted units
- Must only fill those units with referrals from the CoC's Coordinated Entry Housing Prioritization list
- 25% matching requirement

# Application Process

- Two-step process
- CoC solicits applications locally and selects partner
- CoC works with selected partner to submit application to HUD
  - Applications submitted via [Grants.gov](https://www.grants.gov)



# Timeline

- CoC Builds NOFO Released by HUD July 22, 2024
- County of San Luis Obispo Releases RFP August 1, 2024
- Informational Meeting August 7, 2024
- Local Application Deadline September 4, 2024
- HSOC Meets to Make Recommendation September 18, 2024
- Board of Supervisors Meets to Make Recommendation October 2024
- HUD CoC Builds Application Deadline November 21, 2024

*Questions?*





San Luis Obispo County Continuum of Care (CoC)  
CoC Builds Request for Proposals  
Information Meeting  
8/7/24

Q&A

*Does the entirety of the selected project have to be for homeless individuals with a disability, or are mixed-use developments (i.e. where not all individuals and families in the units will have a disability) allowed?*

There can be mixed-use developments.

*Will the number of PSH units and number of homeless units be factored into the scoring criteria? Will larger developments and those with more units set aside for homeless individuals have an advantage if all other scoring criteria is equal?*

The number of units is one factor that will be considered. The Grant Review Committee will also look at the budget and if the number of units are appropriately costed, and that the units will comply with HQS. Just promising a large number of units alone does not necessarily increase the overall score.

*Can an applicant overlap multiple County funding sources on the same units that are designated as units for individuals experiencing homelessness (e.g. HOME-ARP and CoC)?*

Applicants must match fund up to 25%. CoC funding cannot be used. Any other Federal, State or local source (including HOME-ARP) is acceptable.

*For the application form, do applicants need to evidence our experience of four Permanent Supportive Housing projects?*

Applicants should provide evidence of their experience of four affordable housing projects, not necessarily Permanent Supportive Housing projects.



**COUNTY OF SAN LUIS OBISPO**  
**DEPARTMENT OF SOCIAL SERVICES**  
DEVIN DRAKE, DIRECTOR

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Links

NOFO - [https://www.hud.gov/sites/dfiles/CFO/documents/Foa\\_Content\\_of\\_FR-6800-N-25A.pdf](https://www.hud.gov/sites/dfiles/CFO/documents/Foa_Content_of_FR-6800-N-25A.pdf)

RFP - <https://www.slocounty.ca.gov/departments/social-services/homeless-services-division/funding-availability/documents/coc-builds/coc-builds-rfp>

Local application form - <https://forms.office.com/g/9AsAAUjwT8>

List of questions - <https://www.slocounty.ca.gov/departments/social-services/homeless-services-division/funding-availability/documents/coc-builds/coc-builds-application-form-questions>