



**HOMELESS SERVICES OVERSIGHT COUNCIL (HSOC)
Meeting Agenda**

January 15, 2025, 1pm

Committee members must participate in person (except for just cause reasons or personal emergency reasons approved by the HSOC):

Room 101, County of San Luis Obispo Department of Social Services,
3433 South Higuera St, San Luis Obispo, CA 93401

The public may participate in person or by Zoom video call:

<https://us06web.zoom.us/j/88287308721?pwd=QOP3fyNbXRwqj68ga7n0t9eOgSeb2z.1>

Or dial in:

+16694449171

Meeting ID: 882 8730 8721

Passcode: 983486

Recusals will be required for the following items:

5.2.1 for all members standing for leadership positions

5.5.1 and 5.5.2 for all members and alternates with a financial interest in any of the agencies recommended for funding

1. Call to Order and Introductions (2 minutes*)
2. Recusals Notice (2 minutes*)
3. Public Comment (5 minutes*)
4. Consent: Approval of Minutes (1 minute*)
5. Action/Information/Discussion
 - 5.1. Discussion Item: Remembrance of Bill Crewe (5 minutes*)
 - 5.2. HSOC Administration

*All times are approximate



- 5.2.1. Action Item: HSOC Leadership Elections (12 minutes*)
 - 5.2.1.1. Committee Questions
 - 5.2.1.2. Public Comment
 - 5.2.1.3. Committee Discussion and Vote
- 5.2.2. Discussion Item: Grant Review Process Recommendations (30 minutes*)
 - 5.2.2.1. Committee Questions
 - 5.2.2.2. Public Comment
 - 5.2.2.3. Committee Discussion
- 5.3. Discussion Item: Committee Updates (12 minutes*)
 - 5.3.1.1. Committee Questions
 - 5.3.1.2. Public Comment
 - 5.3.1.3. Committee Discussion
- 5.4. Discussion Item: Updates from County Staff (5 minutes*)
 - 5.4.1.1. Committee Questions
 - 5.4.1.2. Public Comment
 - 5.4.1.3. Committee Discussion
- 5.5. Implementing Five-Year Plan Line of Effort 4 - Create, Identify, and Streamline Funding and Resources
 - 5.5.1. Action Item: Approve Letters of Support for CAPSLO's and Good Samaritan's Applications for SSVF (Supportive Services - Veteran Families) Grants (10 minutes*)

*All times are approximate



5.5.1.1. Committee Questions

5.5.1.2. Public Comment

5.5.1.3. Committee Discussion and Vote

5.5.2. Action Item: Recommend Allocation of Community Development Block Grant - Public Services funding (County allocation \$100,813), Community Development Block Grant – Public Facilities (County allocation \$341,857), Home Investment Partnerships Program (\$100,000) Emergency Solutions Grant (\$135,603), County General Fund Support (\$379,000), and Permanent Local Housing Allocation funds (\$200,658) for county-wide homeless services programs as part of the 2025 Action Plan (30 minutes*)

5.5.2.1. Committee Questions

5.5.2.2. Public Comment

5.5.2.3. Committee Discussion and Vote

6. Future Discussion/Report Items (2 minutes*)

7. Updates and Requests for Information (2 minutes*)

8. Next Regular Meeting: March 19, 2025

9. Adjournment

The full agenda packet for this meeting is available on the SLO County HSOC web page:

[https://www.slocounty.ca.gov/Departments/Social-Services/Homeless-Services/Homeless-Services-Oversight-Council-\(HSOC\).aspx](https://www.slocounty.ca.gov/Departments/Social-Services/Homeless-Services/Homeless-Services-Oversight-Council-(HSOC).aspx)

*All times are approximate

**HOMELESS SERVICES OVERSIGHT COUNCIL (HSOC)
MEETING MINUTES**

Date

November 20, 2024

Time

1:06pm-3:04pm

Location

Room 101, Department of Social Services, 3433 S Higuera, San Luis Obispo, CA 93401

Members Present

Abby Lassen

Amelia Grover

Brenda Mack

Clint Weirick

Christy Nichols

Devin Drake

Jack Lahey

Janna Nichols

Jeff Eckels (alternate for Kathy McClenathen)

Jeff Smith

Jessica Thomas

Jim Dantona

Luke Dunn

Marcia Guthrie

Margaret Shepard-Moore

Marie Bolin

Mark Lamore

Michelle Pedigo

Michelle Shoresman

Rick Gulino

Rick Scott

Susan Funk

Susan Lamont

Wendy Blacker

Wendy Lewis

William Crewe

Members Absent

Allison Brandum
Aurora William
Dawn Ortiz-Legg
Kathy McClenathen
Kristen Barneich
Rochelle Sonza
Star Graber
Steve Gregory
Zara Landrum

Staff & Guests

Chelsea Ruiz
Daisy Wiberg
George Solis
Ilene Brill
Jeff Al-Mashat
John Hamon (stood in for Steve Gregory)
Kari Howell
Kate Bourne
Kate Secrest (stood in for Kristen Barneich)
Kayla Wilburn
Laurel Weir
Lawren Ramos
Linda Belch
Merlie Livermore
Nicole Bennett
Raye Fleming
Renell Porter
Russ Francis
Suzie Freeman

1. Call to Order and Introductions

Chairperson Michelle Shoresman called the meeting to order at 1:06 pm. Introductions were made by those new to the meeting.

2. Public Comments

Jack Lahey shared that CAPSLO (Community Action Partnership of San Luis Obispo County) was awarded a second grant for their SLO HUB program, which provides sobriety and mental health support for individuals with co-occurring mental health and substance abuse issues. Jack also mentioned they will be recruiting staff for this program in January 2025.

Rick Gulino reported that People's Self-Help Housing is in the process of renting out their newest property, Tiburon Place in San Luis Obispo. This property has 24 No Place Like Home units for the homeless with mental health issues, and 10 units for the general homeless population. In addition, Rick shared that they just recently broke ground at their Calle Joaquin Home Key project, also in San Luis Obispo, with 68 homeless units and with projected rent out date in April 2025.

Abby Lassen provided an update on the Community Resource Brochure. She shared that a Spanish version of this brochure will also be available soon, courtesy of the Department of Social Services. This brochure contains contact information and an overview of services from community agencies who serve unhoused persons. Copies can be ordered from Burdine printing at (805) 489-4910.

Ilene Brill from Jewish Family Services mentioned that the SLO Community Holiday Fest is coming up on December 25th. It is a Christmas dinner where they also provide sleeping bags, warm clothes, gloves, socks, etc. Volunteers are needed for this event and people can sign up at the SLO Community Holiday Fest website.

Wendy Lewis shared that the ECHO (El Camino Homeless Organization) extension project in Atascadero to build a family wing and add three additional beds was presented to the Atascadero City Council on Tuesday night and was approved. She thanked Susan Funk, Linda Belch and Biz from CAPSLO (Community Action Partnership of San Luis Obispo County) for their presence in support of the said project.

Michelle Pedigo from HASLO (Housing Authority of San Luis Obispo) mentioned that they just closed on their housing project on Monterey Street, which allotted 15 out of 50 units, dedicated for the homeless. They received a grant from the Balay Ko Foundation for \$1.7M which helped in facilitating this project. They are also working with Coordinated Entry regarding the Anderson Building units. They have 40 units that are going through Coordinated Entry. Michelle also shared they have started construction and framing the Maxine Lewis building on Orcutt St. One other project to close this week is the Arroyo Terrace in Oak Park, Arroyo Grande.

3. Consent: Approval of Minutes

Christy Nichols moved the motion for minutes to be approved, seconded by Devin Drake. Minutes passed via voice vote.

4. Action/Information/Discussion

4.1. HSOC Administration

4.1.1. Action Item: Vote to Recommend Nine Persons for Appointment to Vacant or Expiring Seats on the Homeless Services Oversight Council

The following members were recused prior to discussion of the vote:

Abby Lassen, Bill Crew, Brenda Mack, Jim Dantona, Rick Scott, Susan Lamont.

Russ Francis of the Homeless Services Division provided a brief background information regarding the HSOC vacant positions. He also presented the list for recommended members. Janna Nichols moved the motion to approve the recommendation, with the expression of appreciation for those who have served, seconded by Mark Lamore. Roll was called, recommendations were approved and will be presented at the next Board of Supervisors' meeting. The appointed members will start their term in January.

4.2. Implementing Five-Year Plan Line of Effort 1 - Create Affordable and Appropriately Designed Housing Opportunities and Shelter Options for Underserved Populations

4.2.1. Action Item: Vote to recommend amending the Permanent Local Housing Allocation for both the County of San Luis Obispo and City of Pismo Beach CY2023 allocations as required by the California Department of Housing and Community Development

The following members were recused prior to discussion of the vote:

Jack Lahey, Janna Nichols, Jeff Eckels, Luke Dunn, Michelle Pedigo, Rick Gulino and Wendy Lewis.

George Solis of the Homeless Services Division provided some background information and presented the proposed amended allocations. (An attachment with a summary narrative was provided in the meeting packet).

Devin Drake made a motion to approve the recommended amendment, seconded by Jim Dantona. Roll was called. The motion passed.

The County staff will bring an item on the consent agenda of the County Board of Supervisors on December 17, 2024, for approval of the resolution to amend both the County of San Luis Obispo and City of Pismo Beach's CY2023 PLHA allocations.

4.2.2. Information Item: Findings from the 2025 Community Development Needs Assessment

George Solis presented the 2025 Community Development Needs Assessment results. The report results are available on the homeless services website:

[https://www.slocounty.ca.gov/Departments/Social-Services/Homeless-services/Homeless-Services-Oversight-Council-\(HSOC\).aspx](https://www.slocounty.ca.gov/Departments/Social-Services/Homeless-services/Homeless-Services-Oversight-Council-(HSOC).aspx)

4.2.3. Information Item: Presentation from the Affordable Housing Task Force

Scott Collins, Executive Director of the Housing Authority of San Luis Obispo (HASLO) presented information from Affordable Housing Task Force. He reported that there is a need for a permanent landing spot for everyone currently in encampments, shelters and temporary housing. Scott mentioned that the goal is to build hundreds of new units to

meet the goals of RHNA (Regional Housing Needs Assessment) and the 5-year county plan to reduce homelessness.

Scott mentioned that the three housing project types of permanent Affordable housing developments are geared for: family, seniors and people with special needs (which includes homelessness, physical and mental health disabilities, etc.). He also reported that besides not being cheap, on average, it takes about from 5-10 years to complete an affordable housing project. These projects are made "Affordable" to the tenant through a stack of local funding sources, which allows them to rent at what would otherwise be market rate. Scott also shared that every affordable housing project requires tax credits. Tax credits often make up 60 percent-70 percent of affordable housing project funding. Between 2024-2028, 39 projects are either going to be completed or are in the pipeline, with a combined total of 1,819 affordable units envisioned. Total local funding of approximately \$20-\$30M will be needed for these projects. If all 39 projects received tax credits, the investment would leverage over \$1B of funding. Scott reported that to maintain the current pace of 3-4 projects per year countywide, the funding needed to make those projects competitive for tax credits would be in the \$5-6M range per year. Towards the end of his presentation, Scott shared that local sources of affordable housing are running dry, causing concerns among affordable housing developers about the ability to maintain the current production rate. He said it is critical to identify more reliable ongoing sources of funding.

4.3. Implementing Five-Year Plan Line of Effort 2: Reduce or Eliminate Barriers to Housing Stability

4.3.1. Information Item: Presentation by the County Office of Education's Homeless and Foster Youth Services Coordinating Program Regarding the Education Provisions of the McKinney-Vento Homeless Assistance Act

Jessica Thomas, Homeless Education Program Coordinator of San Luis Obispo County of Education, reported on the McKinney-Vento Homeless Assistance Act. Definitions and other relevant data were provided in the attached document to the meeting packet.

4.3.2. Information Item: Winter Warming Center Season

Suzie Freeman from the Homeless Services Division shared that efforts are being worked on how to effectively share weather information updates to the homeless population and between weather centers and service provider partners. Currently, some weather updates are posted on social media and readyslo.org/weathercenters.

Jack Lahey mentioned that 40 Prado operates a warming center, providing 40 cots for capacity. The warming center is open when one of the two conditions is present: the outside temperature is 30 degrees or below, according to the NOAA (National Oceanic and Atmospheric Administration) weather forecast specific to the zip code of 40 Prado; or the rain forecast is 50 percent chance of rain or higher, specifically between the hours of 4pm-

6am. Registration (if not already in the system) is required and there are certain criteria/restrictions for admission to the center. Dinner is provided and secure kennels are provided for pets. The warming center is closed at 7am.

Janna Nichols shared that they have a permanent warming center location in Arroyo Grande, with a capacity of 34 cots. They are going to test drive taking pets for the first time. She also mentioned that they provide transportation within the 5 Cities area via Ride-On transportation service. They are also working with the Department of Social Services in securing bus passes for rides from the Nipomo area. Janna also shared that they always need volunteers and food and other donations.

4.4. Discussion Item: Committee Updates

Mark Lamore mentioned that the Data & Performance Committee met on October 29th. The Committee approved two action items: Interagency Data Sharing Agreement, and the HMIS Privacy Policy. The team is also working on a template for a data dashboard.

Jack Lahey shared that Coordinated Entry Committee has two more principle-based policies to work on before converting the old CE policies and procedures manual into a current version that is more accurate and can be easily updated. The CAPSLO Coordinated Entry have also been busy working on housing matching activities. Jack also mentioned that they have hired Nathan Rubinoff as the new manager for their Coordinated Entry department.

Michelle Shoresman shared a quick update on the Ad hoc Grant Review Committee. The group has met four times already and have defined some measures to data that can be pulled out of the HMIS to be used as part of the grant review processes going forward. The group will have another one or two meetings after the holiday.

4.5. Discussion Item: Updates from County Staff

Linda Belch shared that the County Staff will be presenting the Division budget at the Board of Supervisors' meeting on December 10th. She also mentioned that an update regarding the Welcome Home Village will be announced in the coming weeks.

5. Future Discussion/Report Items

None presented.

6. Updates and Requests for Information

None presented.

7. Next Regular Meeting: January 15, 2025

8. Adjournment

Chairperson Michelle Shoresman adjourned the meeting at 3:04pm.

**Homeless Services Oversight Council
January 15, 2025
Recusals Notice**

Funding Recommendations

Two items on this meeting's agenda involve a vote on funding recommendations. Members and alternates who have a financial interest are required to recuse themselves from the meeting for the discussion and vote on these items.

A financial interest exists where a member or alternate is, or is related to, an employee, Board member or beneficiary for an agency recommended for funding, or that applied for funding for the grant program under discussion.

The two funding recommendation items have been placed at the end of the agenda, so that those who have to recuse and wish to leave the meeting at this point are able to do so.

The items and agencies for which recusals will be required are as follows:

5.5.1. Action Item: Approve Letters of Support for CAPSLO's and Good Samaritan's Applications for SSVF (Supportive Services - Veteran Families) Grants

5Cities Homeless Coalition (5CHC)

Community Action Partnership of San Luis Obispo (CAPSLO)

Good Samaritan Shelter

5.5.2. Action Item: Action Plan Funding Recommendations

5Cities Homeless Coalition (5CHC)

California Valley Community Initiative

Community Action Partnership of San Luis Obispo County, Inc. (CAPSLO)

El Camino Homeless Organization (ECHO)

Lumina Alliance

Food Bank Coalition of San Luis Obispo County

People's Self-Help Housing

WeCare, Inc. (DBA Upwards)

Leadership Elections

Separately, the HSOC will be voting to elect its Executive Committee members for 2025 (**5.2.1. Action Item: HSOC Leadership Elections**). Members who are standing or who are nominated for a leadership position are required to recuse for the discussion and vote on that position. Staff recommends the following process for this item:

- The Chair, who is standing for reappointment, recuses and passes control of the meeting to the Vice Chair. Any other members also standing for the Chair position must also recuse.
- The Vice Chair will take motions from the floor on appointment of the Chair. Once a motion is seconded and further discussion concluded, staff will call the roll.

Agenda Item 2

- Once a Chair has been appointed, the recused members may re-enter the meeting. The Vice Chair passes control of the meeting back to the Chair.
- The other members who are standing for appointment or reappointment of leadership positions, including the Vice Chair, now recuse.
- The Chair will take motions from the floor on appointment of the other leadership positions. Once a motion is seconded and further discussion concluded, staff will call the roll.
- When all other leadership positions have been appointed, the recused members may re-enter the meeting.

**HOMELESS SERVICES OVERSIGHT COUNCIL
ACTION ITEM
January 15, 2025**

AGENDA ITEM NUMBER: 5.2.1

ITEM: Vote to Appoint Seven Persons for Appointment to Leadership Positions on the Homeless Services Oversight Council.

ACTION REQUIRED: It is requested that the Homeless Services Oversight Council (HSOC): approve the nominations of Michelle Shoresman as Chair, Susan Funk as Vice Chair, Janna Nichols as Data & Performance Committee Chair, Jack Lahey as Coordinated Entry Committee Chair, Wendy Lewis as Services Coordinating Committee Chair, Brenda Mack as Lived Experience Representative, and Michelle Pedigo as Housing Authority Representative, and appoint them to the Executive Committee of the Homeless Services Oversight Council for Calendar Year 2025.

SUMMARY NARRATIVE:

Per the HSOC Bylaws (approved July 17, 2024), HSOC elects members to leadership (or officer) positions at its first regular meeting of the calendar year. The officers of the HSOC are Chair, Vice Chair, the Chairs of the standing committees, a representative with lived experience of homelessness, and a representative from a local Housing Authority. The officers comprise the HSOC Executive Committee, which meets in alternate months from the meetings of the full HSOC, or as otherwise determined by the Chair. If there is no authorized representative of a local Housing Authority to serve on the Executive Committee, the HSOC may appoint an HSOC member from a local affordable housing developer or financier, or if no such member is available, another member of the HSOC. The current standing committees are the Data and Performance Committee, Coordinated Entry Committee, and Services Coordinating Committee. The term of office is one year. A member may hold the same office for no more than three consecutive years, except for the Housing Authority representative, who may continue to hold office after three consecutive years.

Duties of Officers

Duties of the Chair:

- Oversee the operation of the HSOC and Executive Committee and preside at all meetings.
- Represent the HSOC at other functions or before area jurisdictions, or delegate representation as appropriate.

Action Item 5.2.1

- Call special meetings as necessary.
- Establish special ad hoc committees as needed, specify their responsibilities, and appoint ad hoc committee chairpersons.
- Prepare the agenda of HSOC meetings in coordination with Executive Committee members and the lead County staff assigned to work with the HSOC.

Duties of the Vice-Chair:

- Act as Chair in the Chair's absence.
- Assume the duties of the Chair whenever the Chair is not available.

Duties of the Standing Committee Chairs:

- Convene meetings and coordinate activities of their respective Committees.
- Conduct other duties as assigned.
- If asked by the Chair, assume the duties of the Chair when the Chair and Vice-Chair are not available.

Duties of the Lived Experience and Housing Authority representatives:

- Attend meetings of the Executive Committee
- If asked by the Chair, assume the duties of the Chair when the Chair and Vice-Chair are not available.

Standing Committees

Coordinated Entry Committee:

The Coordinated Entry Committee oversees the development of the policies, guidance, and procedures of the four components of the Coordinated Entry System (CES): access, assessment, prioritization, and referral. The Committee also ensures that the guidance and procedures developed by CES workgroups are in alignment with the principles of the CES policies.

Data & Performance Committee:

The Data & Performance Committee functions as the governing body for the Homeless Management Information System (HMIS). The Committee shall provide oversight to the HMIS Lead and ensure compliance with the CoC Program Interim Rule and any HMIS requirements prescribed by HUD. It will balance the needs of all stakeholders in determining policy and the community's vision for HMIS management. To achieve this, the committee will complete the following:

- Review and approve HMIS Policies and Procedures
- Encourage full adoption and implementation of HMIS for the coordination of services within the Continuum of Care
- Review and approve annual HUD reports including the Point in Time Count and Systems Performance Measures

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- Utilize HMIS reporting tools to evaluate effectiveness of homelessness interventions and projects
- Report activities to the Full HSOC as needed

Services Coordinating Committee:

The Services Coordinating Committee identifies and discusses service needs in the community. The Committee provides opportunities for provider agencies to collaborate and share information on specific issues, including coordination of services within and across systems.

Proposed Leadership Positions for 2025

At its regular meeting in December, the HSOC Executive Committee voted to recommend the following slate of candidates for HSOC leadership positions for Calendar Year 2025:

Position	Member	Consecutive Years Served in This Position
Chair	Michelle Shoresman	1
Vice Chair	Susan Funk	1
Data & Performance Committee Chair	Janna Nichols	0
Coordinated Entry Committee Chair	Jack Lahey	1
Services Coordinating Committee Chair	Wendy Lewis	0
Lived Experience Representative	Brenda Mack	1
Housing Authority Representative	Michelle Pedigo	1

BUDGET/FINANCIAL IMPACT

No current fiscal impact is anticipated.

STAFF COMMENTS:

It is recommended that the Homeless Services Oversight Council approve this item. Upon the HSOC's approval, appointments will take effect immediately.

Action Item 5.2.1

Members who are standing or who are nominated for a leadership position are required to recuse for the discussion and vote on that position. Staff recommends the following process for this item:

- The Chair, who is standing for reappointment, recuses and passes control of the meeting to the Vice Chair. Any other members also standing for the Chair position must also recuse.
- The Vice Chair will take motions from the floor on appointment of the Chair. Once a motion is seconded and further discussion concluded, staff will call the roll.
- Once a Chair has been appointed, the recused members may re-enter the meeting. The Vice Chair passes control of the meeting back to the Chair.
- The other members who are standing for appointment or reappointment of leadership positions, including the Vice Chair, now recuse.
- The Chair will take motions from the floor on appointment of the other leadership positions. Once a motion is seconded and further discussion concluded, staff will call the roll.
- When all other leadership positions have been appointed, the recused members may re-enter the meeting.

**HOMELESS SERVICES OVERSIGHT COUNCIL
DISCUSSION ITEM
January 15, 2025**

AGENDA ITEM NUMBER: 5.2.2

ITEM: Receive and Discuss Grant Review Process Recommendations

ACTION REQUIRED: It is requested that the Homeless Services Oversight Council (HSOC) receive and provide feedback on the proposed Grant Review Process Recommendations in preparation for the Executive Committee's consideration of the recommendations in February and for possible consideration of HSOC Bylaw changes in March.

SUMMARY NARRATIVE:

On May 21, 2024, the County Board of Supervisors directed the "HSOC Executive Committee to develop guidelines for future funding allocations that will include the following:

- "How future funding will be allocated between new project startups such as new shelters, new housing and/or new services and supporting existing shelters and services such as shelter operations, outreach services and day center services. This may include a percentage split between new projects and supporting existing projects or other allocation methodology.
- "How performance metrics will be weighted when making funding recommendations.
- "How cost of services will be weighted when making funding recommendations.
- "Resolution process for resolving differences between grant review committee recommendations and HSOC adopted recommendations."

In the Summer of 2024, after receiving input from the HSOC Executive Committee, the HSOC Chair appointed a working group to develop the recommendations. The working group included a representative from a homeless services agency, a person with lived experience who now works at a homeless services agency, a representative from the Housing Authority, a representative from a local foundation, a local elected official, and was staffed by the Homeless Services Division, with additional support from the County Purchasing Office.

The Working Group began meeting in August 2024 and reviewed County Purchasing guidelines as well as current scoring processes and sample scoring rubrics. The Working Group also discussed types of grants the HSOC reviews, scoring used in other

counties and criteria used by a private foundation. The Working Group also considered performance metrics available in HMIS. Based on this information, the group developed guidelines (See Attachment 5.2.2.1) and recommended scoring criteria (see Attachment 5.2.2.1 A).

In addition to developing scoring criteria that would use HMIS data to provide outcome data and looking at other performance metrics, the Working Group sought to develop a set of principles that would provide for increased transparency, consistently measured performance-based decision-making, and ensure funding for services across the county. Per the instructions from the Board, the principles also include a recommendation to create a formal process for developing final recommendations should the HSOC and the Grant Review Committee have different recommendations. This process, if agreed upon by the Executive Committee, may require a change to the HSOC Bylaws to grant an Ad Hoc Committee authority to resolve differences that are not large enough to require the issuance of a new RFP.

BUDGET/FINANCIAL IMPACT

The recommendations are not expected to change the amount of funding made available through grants but will guide how allocations are made.

STAFF COMMENTS:

After receiving feedback from the HSOC today, the Executive Committee will consider those comments and make final recommendations at the February meetings. If the HSOC feedback is supportive of the recommendation that may involve a change to the HSOC Bylaws and the Executive Committee votes to recommend that change, staff will consult with County Counsel and bring back proposed Bylaw changes to the HSOC in March.

ATTACHMENTS:

Attachment 5.2.2.1 –Principles for Grant Review Process

Attachment 5.2.2.1 A – Recommended Output and Outcome-Focused Scoring Criteria for Future Grant Application Processes

Attachment 5.2.2.1 B Example Funding Distribution

Homeless Services Oversight Council (HSOC)

Principles for Revised Grant Review Process, 2025

Purpose: To provide for increased transparency, consistently measured performance-based decision-making, ensuring funding for services across the county, and providing a mechanism for making a final recommendation to the County Board of Supervisors (hereinafter “the Board”) should there be a difference between the Grant Review Committee and HSOC regarding grants for which the HSOC provides recommendations to the Board.

1. Adopt a Grant Planning Process to improve opportunities for consensus
 - a. Implement an Annual HSOC Planning process which includes the following elements:
 - i. Review Current Year and Anticipated Future Grant environment
 1. What grants we expect to receive over the course of the current year for which HSOC will be making funding recommendations
 2. Eligible activities for each grant
 3. Amount we expect to receive/have, if known, or estimated based on funding from prior years, and what one-time grants will be ending
 4. The activities and agencies that were funded with prior year funding and whether that funding was from an ongoing or one time grant
 5. To the extent possible, provide information about what is happening with other state and federal grants that significantly affect homeless services (e.g. Bringing Families Home, Home Safe, Homekey, Behavioral Health grants), as well as future years if known
 - ii. Receive input from HSOC Data and Performance Committee, or County Department of Social Services (DSS) Homeless Services Division (HSD) staff on System Performance Measures results and analysis– where are we performing well and need to sustain, and where do we need to improve.
 - iii. Update on progress in achieving Five-Year Plan Lines of Effort.
 - iv. Vote on key funding priorities for the year.
 - b. Pre-Request for Proposals (RFP) specific recommendations
 - i. This process will only occur for grants for which both of the following conditions are met:
 1. there is sufficient time between a funder’s grant announcement and the application deadline (i.e. there are at least 17 weeks between the grant announcement from the funder and the date by which local projects must be selected); and
 2. where the process and the recommendations are consistent with grant guidelines, to the extent known
 - ii. When both the provisions in 1(b)(i) are met, staff will seek guidance from the HSOC for provision to the Grant Review Committee (GRC) on funding priorities

- iii. Funding priorities could include recommended priority activities and recommended percentages of funding to sustain existing versus new projects
 - iv. When allowable, include a discussion of minimum funding percentages by region (see Attachment B)
 - v. Guidance to the Grant Review Committee should be consistent with the grant's authorizing statute, regulations and guidance, e.g. minimum or maximum funding by activity type, required priorities, and factors affecting grant competitiveness. Thus, this prioritization may not apply to all grants, e.g. the Continuum of Care (CoC) grant.
2. Incorporate standardized performance measures into scoring rubrics
 - a. Add specific measures on outcomes by project type (see Attachment A)
 - b. Review cost per outcome by project type; use cost per unit for housing development
 - c. Rubrics for each grant must be consistent with the funder guidelines for funding opportunity with the aim of maximizing grant awards.
 3. Give the Chair the Authority to Create an Ad Hoc Committee to make final recommendations, should there be a difference between the HSOC and the Grant Review Committee's recommendations, or to make a request for a new Request for Proposals (RFP)
 - a. Trigger for formation of Ad Hoc Committee vs. request for new RFP
 - i. Trigger for request for new RFP
If HSOC either
 1. substantially changes the priorities or other provisions of the issued Request for Proposals;
 2. recommends funding for agencies that were not recommended by the Grant Review Committee;
 3. recommends zero funding for projects that were recommended for funding by the Grant Review Committee; or
 4. cannot pass an alternate recommendation at the meeting where Grant Review Committee recommendations are presented;and where there is sufficient time to issue a new RFP, hold the local competition and bring recommendations to the HSOC at the next meeting while still meeting grant application or implementation deadlines; then the HSOC Chair will request that County staff issue a revised RFP and begin the grant recommendation process over again.
 - ii. Trigger for formation of Ad Hoc Committee
If HSOC either
 1. fails to approve the Grant Review Committee recommendations and instead approves recommendations that do not meet any of the four conditions that trigger a request for a new RFP; or
 2. meets one of the four conditions above that would ordinarily trigger a request for a new RFP, but there is not sufficient time to issue a new RFP and still meet grant application or implementation deadlines;then the Chair will appoint an Ad Hoc Committee to make recommendations to the Board of Supervisors on behalf of the HSOC.

b. Composition and Operation of Ad Hoc Committee

i. Composition

1. Required: Regional city managers or elected officials appointed by their jurisdiction to the HSOC (one from each region), person with lived experience of homelessness, County Rep staff (at least one staff and one decisionmaker, e.g. Director of Social Services, Behavioral Health Director, etc.).
2. Optional: Housing organization that is not an applicant, and/or countywide organization (e.g. VA, CenCal, Dignity/Adventist, County Office of Education, County Public Health, etc.)

ii. Operation

1. The Committee will be required to make recommendations that are consistent with the provisions of the RFP.

Attachment 5.2.1.1 A

Recommended Output and Outcome-Focused Scoring Criteria for Future Grant Application Processes

Performance Metrics by Program Type

The following performance criteria shall be requested from entities applying for funding through the HSOC grant application processes as a standard, when applying for one of the below types of homeless services. All data will be gathered from the County's Homeless Management Information System (HMIS) or an HMIS-compliant database, unless otherwise noted, and provided to the Grant Review Committee as part of the scoring process. The metrics will measure performance over the prior grant period. When needed to comply with grant requirements and direction from the funding agency or to ensure competitiveness for the grant, County staff may alter the criteria.

Metrics highlighted in **RED** will be used to evaluate cost effectiveness of each program. (See below for more explanation of cost-effectiveness metrics.)

Emergency Shelter (ES)

- Number of persons or households¹ enrolled in project over the previous grant year
- Bed Utilization Rate (percentage of shelter beds filled)
- Number of persons or households experiencing chronic homelessness
- **Number of successful exits of persons or households into housing and number of persons or households experiencing chronic homelessness placed**
- Percentage of housed persons or households who returned to homelessness over the previous grant year

Street Outreach (SO) and Overnight Supportive Parking

- Number of persons or households enrolled in project over the previous grant year
- **Number of successful exits of persons or households and number of persons or households experiencing chronic homelessness with successful exits**

Supportive Services Only (SSO)

- Number of persons or households enrolled in project over the previous grant year

Permanent Supportive Housing (PSH)

- Number of persons or households placed into permanent supportive housing in the previous grant year
- **Percentage of persons or households with total income increases from time of exit to either one year (for stayers) or at exit (for persons or households who have left in the previous grant year)**

¹ As determined by grant funder requirement.

- Percentage of total persons or households who exited back to homelessness in the previous grant year (exits to homelessness divided by total participants housed in the program)
- Median number of years that persons or households were homeless prior to entering into housing
- Percentage of persons or households who entered with a score 11 or higher on the VI-SPDAT (organizations with 75% or higher will get the highest number of points; organizations with 40-70% would get the second highest score; 20-39% would get the third highest; organizations that serve 0-19% would get the lowest).
- Bed utilization rate (percentage of PSH beds being filled)

Transitional Housing (TH)

- Number of persons or households served
- Percentage of persons or households exiting to permanent housing
- Bed utilization rate
- Number of persons or households within the previous grant year who exited to homelessness

Rapid Rehousing (RRH)

- Number of persons or households served, and percentage of households enrolled over the previous grant year who have a Housing Move In Date

Homelessness Prevention (HP)

- Number of persons or households enrolled in homelessness prevention the project within the previous grant year
- Percentage of persons or households who were exited from a homeless prevention program and subsequently became homeless within one year of exiting from the prevention program

Affordable Housing (all of these measures from sources other than HMIS)

- Number of units created in the last five years
- Populations served – more credit for units set aside for households experiencing homelessness and extremely low-income households according to RHNA (Regional Housing Needs Allocation) definitions. 2 points for each unit set aside for people experiencing homelessness and 1 point for each unit set aside for extremely low-income households
- Experience leveraging tax credits or similar financing
- Experience providing services proposed
- Number of units proposed to be built

Cost Effectiveness

- Measure cost effectiveness based on the same measures used in performance metrics, e.g. for street outreach projects, calculate the average cost per placement into housing or other positive destinations and cost per number of persons or households experiencing chronic homelessness placed, using requested grant amount and proposed outcomes.

Other Scoring Criteria

In addition to the metrics noted above, the Ad Hoc Committee recommends using the following additional criteria in the evaluation of grant applications by each Grant Review Committee. County staff may also add additional criteria based on requirements of the funding stream and factors affecting grant competitiveness.

- Add criteria for measuring the extent to which client input is solicited and used to improve the program (this is a non-HMIS measure)
 - Ask how, and how frequently, the organization seeks input from program participants and ask for an example of how the input was used to make a change to the program
- Organizational Capacity including Financial Capacity (these are taken from the application and not HMIS)
 - Maintain existing criteria used by the Homeless Services Division: experience providing similar services and working with proposed population; experience in securing and effectively using public funding; understanding of client needs; reasonable and allowable costs; reasonable cost per client
- Program Design
 - Keep existing criteria: type and scale of supportive services; plan to address barriers to clients securing housing; plan to market of services within the geographic area; plan to rapidly implement the program; landlord recruitment strategy; strategy to assist clients to obtain mainstream benefits
- Affordable Housing
 - Keep existing criteria: Extent project is located in proximity to transit, employment, and/or services; Total number of new deed-restricted affordable units proposed; Extent to which project provides housing for vulnerable populations (persons experiencing homelessness, chronically homeless, veterans, seniors, unaccompanied youth under 25 years of age, persons fleeing or attempting to flee domestic violence); Percentage of other financing committed at application; Review of land use entitlements/permits, CEQA (California Environmental Quality Act)/NEPA (National Environmental Policy Act) reviews, architectural plan completion, status of construction permits, etc.

- Need for program
 - Is project consistent with HSOC Annual Planning Priorities (new criteria) and Five-Year Plan Priorities (existing criteria), and consistent with grantor-approved plans?

Threshold requirements

- Do they participate in the San Luis Obispo County CoC's HMIS (Homeless Management Information System) or comparable database, or, if not, will they agree to participate if funded? (Excludes affordable housing grants without set-aside units or other grants serving people who don't meet HMIS criteria)
- If applicable, does the agency participate in the San Luis Obispo County CoC's Coordinated Entry System?
- Will they agree to send a representative to the Data and Performance Committee if the project is funded?

Reliability of Metrics

Evaluate Reliability of Agency Projections Regarding Future Outcomes

- For RFPs issued in CY2025:
 - To the extent possible, prior to bringing Grant Review Committee recommendations to the HSOC, review applicants recommended for funding to see if organizations funded in prior rounds or for similar grants served the number of persons in the applicable grant period that they proposed in their applicable application.
 - If an applicant has not previously been approved for similar activities, weight the application questions re project design, financial and organizational capacity, and client input more heavily.
- For RFPs issued in CY2026, conduct the following review:
 - Was the applicant previously approved for funding for this or other activities? If so, review their application and outcomes for the grant period in which they were funded and determine whether the applicant met or achieved an outcome within 10% of the proposed goals on the following metrics for that time period:
 - For Street Outreach and Overnight Supportive Parking projects, number of exits to successful destinations)
 - For Emergency Shelter projects, housing placement as measured by exits to housing
 - For Rapid Rehousing projects, housing placement, as measured by housing move-in dates

- For Transitional Housing projects, exits to permanent housing
- For Permanent Supportive Housing projects, housing retention rates
- For Homelessness Prevention projects, number of persons or households assisted
- For Affordable Housing projects, number of units created
- Take into consideration force majeure for failing to meet goals, but if not applicable and verifiable, then consider outcomes of next highest scoring applicants. Present that data to the Grant Review Committee, if time allows, or to the full HSOC if not.
- As with the above recommendation, if the organization has not previously been approved for similar activities, weight the questions re project design, financial, and client input more heavily.

Attachment 5.2.2.1 B

HHAP-5 AWARD

\$	4,316,586	
Admin (7%)	\$ 302,161	
Youth set-aside (10%)	\$ 431,659	
Balance	\$ 3,582,766	
1st disbursement (50%)	\$ 1,791,383	

HHAP-5 BUDGET

NEW Affordable Housing	42%
Sustain Permanent Housing	21%
Sustain Interim Shelter	21%
Rapid Rehousing	9%
Admin	7%

Option A: 60% allocated to Sustain existing projects. Each region receives automatic 10% of allocation (including projects serving clients countywide)
 60% of allocation to sustain projects is available on a competitive basis
 40% of total allocation is available for new projects countywide

60% SUSTAIN - 40% NEW

sustain	\$ 1,074,829.80	60%
New	\$ 716,553.20	40%

SUSTAIN PROJECTS

Countywide	\$ 107,482.98	10%
North	\$ 107,482.98	10%
Central	\$ 107,482.98	10%
South	\$ 107,482.98	10%
Remainder	\$ 644,897.88	60%
TOTAL	\$ 1,074,829.80	

NEW PROJECTS

\$ 716,553.20

Option B: 75% allocated to Sustain existing projects. Each region receives automatic 10% of allocation (including projects serving clients countywide)
 60% of allocation to sustain projects is available on a competitive basis
 25% of total allocation is available for new projects countywide

75% SUSTAIN - 25% NEW			
sustain	\$	1,343,537.25	75%
New	\$	447,845.75	25%
SUSTAIN PROJECTS		NEW PROJECTS	
Countywide	\$	134,353.72	10%
North	\$	134,353.72	10%
Central	\$	134,353.72	10%
South	\$	134,353.72	10%
Remainder	\$	806,122.35	60%
TOTAL	\$	1,343,537.25	
			\$ 447,845.75

Option c: 75% allocated to Sustain existing projects. Each region receives automatic 15% of allocation (including projects serving clients countywide)
 40% of allocation to sustain projects is available on a competitive basis
 25% of total allocation is available for new projects countywide

SUSTAIN PROJECTS		NEW PROJECTS	
Countywide	\$	201,530.59	15%
North	\$	201,530.59	15%
Central	\$	201,530.59	15%
South	\$	201,530.59	15%
Remainder	\$	537,414.90	40%
Total	\$	1,343,537.25	
			\$ 447,845.75

Agenda Item 5.5.1A

January 15, 2025

Ms. Adrienne Nash Melendez
Supportive Services for Veteran Families
Program Office National Center on
Homelessness Among Veterans
4100 Chester Avenue, Suite 201
Philadelphia, PA 19104

Subject: CoC Letter of Cooperation and Support for the Community
Action Partnership of San Luis Obispo County application for a
Supportive Services for Veteran Families Program Grant.

Dear Ms. Melendez,

I write on behalf of the San Luis Obispo County Homeless Services Oversight Council (HSOC), which is the Continuum of Care (CoC) advisory body for our community. On January 15, 2025, the HSOC voted to support the application from the Community Action Partnership of San Luis Obispo County (CAPSLO) for a Supportive Services for Veteran Families (SSVF) Program Grant from the Department of Veterans Affairs. This grant would be used to continue to provide low-income Veterans and their families with supportive services, including housing assistance, case management, healthcare navigation, benefits assistance and other "wraparound" services, which will ultimately result in their obtaining and/or maintaining successful permanent housing.

CAPSLO is a leading service provider to over 30,000 low-income individuals and families in 11 counties. Their mission fits well with the goals of the SSVF Program - to empower low-income individuals and families to achieve self-sufficiency through a wide variety of community-based services. CAPSLO's current SSVF Program has provided vital services to over 690 Veterans and their families over the past 10 years. This includes securing permanent housing for approximately 410 Veteran households and assisting over 150 Veteran households to remain in their homes through homeless prevention assistance. Their average time to house a Veteran household is well within the 90-day benchmark criteria set by USICH. This average time to house a Veteran household positively contributes to our community's progress towards ending Veteran homelessness in San Luis Obispo County.

CAPSLO's SSVF program has been a key part of our Continuum's effort to end veteran homelessness. In addition to the direct provision of assistance to homeless veterans as noted above, they played a critical role in helping our Continuum of Care to develop and maintain a master list of homeless Veterans that has helped us to better serve the Veterans in our community. They facilitate the monthly meeting of Homeless Veteran Service Providers to update the By Name List (BNL) and provide monthly outcomes to providers and the CoC. CAPSLO SSVF receives referrals from the CES and has adapted their screening and intake process to include the county's designated assessment tool to streamline services to individuals. CAPSLO SSVF has been an active participant in the Point in Time (PIT) Count.

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Their knowledge of unsheltered homeless locations as a result of their targeted outreach efforts has been useful during the PIT count. The CAPSLO SSVF Program Manager sits on two committees for our CoC's Homeless Services Oversight Council, the Data and Finance Committee and the Homeless Services Committee. CAPSLO SSVF also provided input during our 10-Year Plan to End Homelessness process that was specific to the Homeless Veteran population.

It is vital to the Veterans in our county that CAPSLO's SSVF program continues without interruption. The San Luis Obispo County Continuum of Care supports CAPSLO's application and if they are funded, will continue to work with them towards the goal of ensuring that Veteran homelessness is rare, brief and non-recurring in our County.

Sincerely,

HUD CoC Program Manager
County of San Luis Obispo



COUNTY OF SAN LUIS OBISPO
DEPARTMENT OF SOCIAL SERVICES
Devin Drake *Director*

January 15, 2025

Mr. John Kuhn
Supportive Services for Veteran Families Program Office
National Center on Homelessness Among Veterans
4100 Chester Avenue, Suite 201
Philadelphia, PA 19104

Subject: CoC Letter of Cooperation and Support for the Good Samaritan Shelter/5Cities Homeless Coalition application for a Supportive Services for Veteran Families Program Grant.

Dear Mr. Kuhn,

I write on behalf of the San Luis Obispo County Homeless Services Oversight Council (HSOC), which is the Continuum of Care (CoC) advisory body for our community. On January 15, 2025, the HSOC voted to support the Good Samaritan Shelter/5Cities Homeless Coalition (5CHC) application for a Supportive Services for Veteran Families (SSVF) Program Grant from the Department of Veterans Affairs. This grant would be used to continue to provide low-income Veterans and their families with supportive services, including housing assistance, case management, and other "wraparound" services, which will ultimately result in their obtaining and/or maintaining successful permanent housing.

The Good Samaritan/5CHC SSVF project has been an important partner since 2014 in the CoC's efforts to end veteran homelessness. In the last grant year, Good Samaritan/5CHC SSVF exceeded its service goals by approximately 20%. serving veteran households which would otherwise have no housing resources or support in our area. In the past fiscal year, Good Samaritan/5CHC SSVF has drastically increased outreach resulting in a large increase of referrals and Veterans being housed.

The Good Samaritan/5CHC's SSVF has a key partner in working with other service agencies in the CoC's effort to coordinate the efforts of Veteran services providers. Through their efforts and those of their partners, San Luis Obispo County will imminently reach its goal of functional zero for Veteran homelessness. It is vital to our CoC's effort to end veteran homelessness that Good Samaritan/5CHC's SSVF program be renewed without interruption, to maintain the momentum and progress made towards ending veteran homelessness.

The San Luis Obispo County Continuum of Care supports Good Samaritan/5CHC's application and if they are funded, will continue to work with them towards the goal of ensuring that Veteran homelessness is rare, brief and non-recurring in our County.

Sincerely,

HUD CoC Program Manager
County of San Luis Obispo

**HOMELESS SERVICES OVERSIGHT COUNCIL (HSOC)
ACTION ITEM
January 15, 2025**

AGENDA ITEM NUMBER: 5.5.2

ACTION ITEM: Recommend Allocation of Community Development Block Grant
- Public Services funding (County allocation \$100,813), Community Development Block Grant
- Public Facilities (County allocation \$341,857), Home Investment Partnerships Program (\$100,000) Emergency Solutions Grant (\$135,603), County General Fund Support (\$379,000), and Permanent Local Housing Allocation funds (\$200,658) for county-wide homeless services programs as part of the 2025 Action Plan.

ACTION REQUIRED: Vote to establish the 2025 homeless services projects funding recommendations, to be presented at the Board of Supervisors, in April 2025 as part of the 2025 HUD Action Plan.

SUMMARY NARRATIVE:

Background

Allocation Determinations

Community Development Block Grant (CDBG), Home Investment Partnerships Program (HOME), and Emergency Solutions Grant (ESG)

The County of San Luis Obispo receives annual entitlement allocations of CDBG, HOME, and ESG funds from the U.S. Department of Housing and Urban Development (HUD). These funds are awarded to states and other eligible jurisdictions to support community development and create more resilient communities. The County of San Luis Obispo and six participating cities (Arroyo Grande, Atascadero, Pismo Beach, Morro Bay, San Luis Obispo, Paso Robles) make up the Urban County of San Luis Obispo. HUD defines an urban county as a county that has a population of 200,000 or more with a preponderance of persons of low and moderate income.

Both CDBG, HOME, and ESG program funds are governed by the Urban County's five-year 2025-2029 Consolidated Plan (Con Plan). The Con Plan identifies the Urban County's goals and priorities which could be addressed through the award of the annual entitlement funds over a five-year period. The Con Plan is divided into five one-year Action Plans for the Urban County to address the Con Plan goals and needs.

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On December 10, 2024, the County of San Luis Obispo Board of Supervisors approved the 2025-2029 Consolidated Plan priorities from the community development needs identified from the 2025 Community Development Needs Assessment Survey:

Housing Facilities

1. Affordable rental housing
2. Single family housing
3. Senior housing

Public Facilities

1. Health care facilities
2. Mental health facilities
3. Childcare centers

Public Infrastructure

1. High-speed internet infrastructure
2. Water/sewer improvements
3. Sidewalk improvements

Public Services

1. Health care services
2. Mental health services
3. Homeless services

Housing Services

1. Homelessness prevention
2. Rental assistance
3. Emergency shelters

2025 HUD Entitlement funding estimates are established by averaging the last 3 years' allocations and reducing that average by 5%. Final funding allocation amounts are typically announced in the spring by HUD prior to the start of the upcoming Program Year. Funding recommendations will be allocated proportionately upwards or downwards based on the final HUD allocations.

General Fund Support

A total of \$379,000 in County General Fund Support (GFS) has been made available for homeless services operating costs, including warming centers and safe parking activities, as well as affordable housing development. All GFS awards are contingent on budget approval by the Board of Supervisors in June 2025 as part of the County's FY 2025-26 Annual Budgeting process.

Permanent Local Housing Allocation

This year's PLHA funding represents the fifth year of PLHA Program's 5-year Plan, as an ongoing State funding source from Senate Bill (SB) 2 "*Building Homes and Jobs Act*" for cities and counties to address their highest priority housing and homelessness needs. The State Department of Housing and Community Development (HCD) estimates the County (on behalf of eligible agencies in the region) will receive \$573,308 in Year 5 PLHA funds in FY 2025-26. Of these funds, \$200,658 are allocated for homelessness services (table 1).

As this is the final year of the 5-year PLHA allocation, there was a decrease of 23% from the 2024 allocation which resulted in a total decrease of \$261,796 PLHA funding available in

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FY25/26 with \$61,138 less funding for homeless services projects from the previous year. The County's 5-year PLHA allocation totals \$5,235,012.

Table 1 – PLHA year 5 allocation

County 5-year Plan Allocation	Percentage	Amount
Affordable housing	10%	\$ 57,330.80
Housing Trust Fund	50%	\$ 286,654.00
Homeless Services	35%	\$ 200,657.80
Admin	5%	\$ 28,665.40
TOTAL	100%	\$ 573,308.00

Applications Received

The 2025 Action Plan Notice of Funding Availability (NOFA) was released to potential applicants on September 3, 2024. A total of 13 applications were received for Public Services projects totaling \$5.3 million in requests. Per the funding estimates in the 2025 Action Plan NOFA, \$965,604 was available for applications for Public Services projects.

Selection Procedure

Applications were considered and scored by a grant review committee in December 2024. The grant review committee was comprised of two non-conflicted HSOC members and Homeless Services Division staff with direct experience with the grant programs and previously funded agencies. The grant review committee considered the completeness of an application and how well the application meets the community needs of the County per the (2025-2029) Consolidated Plan and the San Luis Obispo Countywide Plan to Address Homelessness (2022-2027). Public Services applications were evaluated based on the following criteria (table 2):

Table 2 - Public Services Application Scoring Criteria

Selection Criteria – NOFA	Points Available
Performance Outcomes and Improved Capacity	25
Applicant's Demonstrated Expertise and Understanding	25
Understanding of scope of work	15
Cost Effectiveness	10
Project Feasibility	10
Financial Feasibility and Long-Term Sustainability	10

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Alignment with the San Luis Obispo Countywide Plan to Address Homelessness	5
Total Points Available Per Application	100

Based on the above scoring criteria, Public Services applications average scores are listed in (table 3). Project application narratives and grant review committee feedback are included in (attachment 1).

Table 3- Public Services Average Application Scores

Project	Average Score
5CHC Homeless Prevention – Countywide Services	84.8
5Cities Homeless Coalition - Shelter Program	85.75
5CHC Rapid Re-Housing Program	84.6
5CHC Outreach Program - South County	81.6
California Valley Cooperative	22.6
City of Atascadero Youth Scholarships	47.8
CAPSLO Adult Day Center (ADC)	73.4
CAPSLO Prado Homeless Services Center (Prado HSC) 2025-26	84.6
ECHO Navigation Center Services	89.0
SLO Food Bank No-Cook Bags for Residents Experiencing Homelessness	78.6
Lumina Alliance Emergency Shelter and Homelessness Prevention Services for Sexual Assault and Intimate Partner Violence Survivors	81.8
People’s Self Help-Housing Supportive Housing for San Luis Obispo residents	82.2
BOOST (Business Operation & Optimization Support Tools)	52.0

Community Development Block Grant (CDBG)

A maximum of 15% of annual CDBG funding can be used for public services activities. The six cities in the Urban County collectively have \$149,530 of CDBG funding to allocate for Public Services and the County has \$100,813 for a combined total of \$250,343 available to award. There were eight applications for the CDBG Public Services projects, totaling \$2,413,843 in requests. The participating cities in the Urban County approve their city allocation projects. HSOC only reviews and recommends the County’s CDBG allocation. All

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CDBG public services recommendations are included for reference only to demonstrate the larger funding landscape (table 4).

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Table 4 - CDBG Public Services Recommendations

CDBG	Arroyo Grande Recommended	Atascadero Recommended	Morro Bay Recommended	Paso Robles Recommended	Pismo Beach Recommended	San Luis Obispo Recommended	County Recommended
40 Prado (CAPSLO)						\$ 64,357.00	
Adult Day Center (CAPSLO)				\$ 15,233.50			
Atascadero & Paso Robles Shelter Services (ECHO)		\$ 9,460.00		\$ 15,233.50			\$ 100,813.00
Countywide Homeless Prevention (5CHC)	\$ 9,600.00		\$ 3,000.00		\$ 4,331.00	\$ 9,920.00	
Youth Scholarships (Atascadero)		\$ 12,520.00					
California Valley Cooperative							
Supportive Housing for SLO Residents							
BOOST (Business Operation & Optimization Support Tools)							
	\$ 9,600.00	\$ 21,980.00	\$ 3,000.00	\$ 30,467.00	\$ 4,331.00	\$ 74,277.00	\$ 100,813.00

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Two applications were received for the County's CDBG allocation for Public Facilities projects totaling \$5.6 million in requests. The cities of Atascadero, Morro Bay and Paso Robles recommended funding city projects in their respective jurisdictions (table 5).

Table 5 – County CDBG Public Facilities funding recommendations

CDBG Public Facilities	Average Score	County CDBG Allocation	
		Recommended	Requested
5Cities Homeless Coalition - Recuperative Care Program	82.67	\$341,857.00	\$400,000.00
California Valley Cooperative (A Multi-Functional Community Facility)	14.0		\$5,241,000.00
		\$341,857.00	\$5,641,000.00

Home Investment Partnerships Program (HOME)

The HOME program provides funding for the development, purchase, or rehabilitation of affordable housing for rent or homeownership, and providing rental assistance to low-income households. A total of \$769,779 was available for application. Three applications were received for the development of affordable rental housing totaling \$2.3 million. There was one application for HOME Tenant Based Rental Assistance (TBRA) totaling \$769,779. As HOME is the main program that funds the development of affordable housing, \$669,779 was recommended for affordable housing projects and \$100,000 was recommended for Tenant Based Rental Assistance. This represents a 36% increase in TBRA funding allocated over FY24/25 funding (table 6).

Table 6 – HOME TBRA funding recommendations

HOME-TBRA	Recommended	Requested
5CHC Homeless Prevention – Countywide Services	\$ 100,000.00	\$ 769,779.00
	\$ 100,000.00	\$ 769,779.00

Emergency Solutions Grant (ESG)

The ESG Program provides funding for Emergency Shelters, Street Outreach, Rapid Rehousing, Homelessness Prevention and Homeless Management Information System (HMIS) activities. Total amount of ESG funds that may be used for street outreach and emergency shelter activities cannot exceed 60 percent of the total HUD ESG grant. A total of \$135,603 in ESG funding was available for application. Four applications were received totaling \$328,103 in requests (table 7).

Table 7 - HUD ESG funding recommendations

HUD-ESG	Recommended	Requested
5CHC Rapid Re-Housing Program	\$ 47,644.00	\$ 67,500.00
CAPSLO Prado Homeless Services Center (Prado HSC) 2025-26		\$ 100,000.00
ECHO Navigation Center Services	\$ 87,959.00	\$ 135,603.00
Lumina Alliance Emergency Shelter and Homelessness Prevention Services for Sexual Assault and Intimate Partner Violence Survivors		\$ 25,000.00
	\$ 135,603.00	\$ 328,103.00

County General Fund Support (GFS)

County GFS provides funding for emergency shelters, warming/ cooling centers, overnight parking programs, street outreach, and other essential services for persons experiencing homelessness. A total of \$379,000 was available for application. Seven applications were received for a total of \$1.5 million in requests (table 8).

Table 8 - County GFS funding recommendations

County GFS	Recommended	Requested
5Cities Homeless Coalition - Shelter Program		\$ 134,067.00
5CHC Outreach Program - South County	\$ 112,508.80	\$ 133,508.00
California Valley Cooperative		\$ 500,000.00
CAPSLO Prado Homeless Services Center (Prado HSC) 2025-26	\$ 192,968.00	\$ 300,000.00

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ECHO Navigation Center Services	\$ 25,498.20	\$ 379,000.00
SLO Food Bank No-Cook Bags for Residents Experiencing Homelessness	\$ 14,875.00	\$ 20,000.00
Lumina Alliance Emergency Shelter and Homelessness Prevention Services for Sexual Assault and Intimate Partner Violence Survivors	\$ 33,150.00	\$ 45,000.00
	\$ 379,000.00	\$ 1,511,575.00

Permanent Local Housing Allocation (PLHA)

Per the County's approved 5-year PLHA Plan, 35% of PLHA funding is allocated for supportive services to assist persons who are experiencing or at risk of homelessness. Five applications were received for PLHA funding, totaling \$849,615 in requests. \$200,67.80 was available for application.

As previously mentioned, as this is the final year of the 5-year PLHA allocation, there was a decrease of 23% from the 2024 allocation which resulted in \$61,138 less funding for homeless services projects from the previous year (table 9).

Table 9 - County PLHA homeless services funding recommendations

PLHA	Recommended	Requested
5Cities Homeless Coalition - Shelter Program	\$ 112,826.00	\$ 134,067.00
5CHC Rapid Re-Housing Program		\$ 67,500.00
5CHC Outreach Program - South County		\$ 130,000.00
CAPSLO Prado Homeless Services Center (Prado HSC) 2025-26		\$ 249,950.00
ECHO Navigation Center Services	\$ 87,831.80	\$ 268,098.00
	\$ 200,657.80	\$ 849,615.00

A summary of all Public Services funding recommendations are included in (table 10):

Table 10 – Public Services Funding Summary

PROJECT	Average Score	Total Requested	Total Recommendation	Difference from 2024 to 2025	2024 Action Plan Award	FY24/25 Award Total
5CHC Homeless Prevention – Countywide Services	84.8	\$881,049.00	\$126,851.00	36%	\$93,184.00	\$248,363.00
5CHC - Shelter Program	85.75	\$268,134.00	\$112,826.00	-15%	\$132,736.00	\$1,661,122.52
5CHC Rapid Re-Housing Program	84.6	\$135,000.00	\$47,644.00	-2%	\$48,684.00	\$91,863.00
5CHC Outreach Program - South County	81.6	\$263,508.00	\$112,508.80	-15%	\$132,736.00	\$132,736.00
City of Atascadero Youth Scholarships	47.8	\$13,000.00	\$12,520.00	-4%	\$13,103.00	\$13,103.00
CAPSLO Adult Day Center (ADC)	73.4	\$15,200.00	\$15,233.50	0%	\$15,200.00	\$15,200.00
CAPSLO Prado Homeless Services Center (Prado HSC) 2025-26	84.6	\$819,985.00	\$345,284.00	-15%	\$406,813.00	\$1,892,116.00
ECHO Navigation Center Services	89.0	\$909,737.00	\$238,836.50	-15%	\$280,890.00	\$1,604,876.50
SLO Food Bank No-Cook Bags for Residents Experiencing Homelessness	78.6	\$20,000.00	\$14,875.00	-15%	\$17,500.00	\$17,500.00
Lumina Alliance Emergency Shelter and Homelessness Prevention Services for Sexual Assault and Intimate Partner Violence Survivors	81.8	\$70,000.00	\$33,150.00	-15%	\$39,000.00	\$59,626.00

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PSHH Supportive Housing for San Luis Obispo residents	82.2	\$63,647.00				
California Valley Cooperative	22.6	\$1,500,000.00				
BOOST (Business Operation & Optimization Support Tools)	52.0	\$320,000.00				
		\$5,279,260	\$1,059,808.80	-15.3%	\$1,251,434.07	\$5,893,006.02

Table 11 - Total Funding Breakdown by Grant Program

Public Services	TOTAL RECOMMENDATION	CDBG		ESG	HOME	General Fund Support	PLHA
		Cities	County				
5CHC Homeless Prevention – Countywide Services	\$126,851.00	\$26,851.00			\$100,000.00		
5CHC - Shelter Program	\$112,826.00						\$112,826.00
5CHC Rapid Re-Housing Program	\$47,644.00			\$47,644.00			
5CHC Outreach Program - South County	\$112,508.80					\$112,508.80	
City of Atascadero Youth Scholarships	\$12,520.00	\$12,520.00					
CAPSLO Adult Day Center (ADC)	\$15,233.50	\$15,233.50					
CAPSLO Prado Homeless Services Center (Prado HSC) 2025-26	\$345,284.00	\$64,357.00		\$87,959.00		\$192,968.00	

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ECHO Navigation Center Services	\$238,836.50	\$24,693.50	\$100,813.00			\$25,498.20	\$ 87,831.80
SLO Food Bank No-Cook Bags	\$14,875.00					\$14,875.00	
Lumina Alliance Emergency Shelter and Homelessness Prevention Services for Sexual Assault and Intimate Partner Violence Survivors	\$33,150.00					\$33,150.00	
PSHH Supportive Housing for San Luis Obispo residents							
California Valley Cooperative							
BOOST (Business Operation & Optimization Support Tools)							
	\$ 1,059,728.80	\$143,655.00	\$100,813.00	\$135,603.00	\$100,000.00	\$379,000.00	\$200,657.80

BUDGET/FINANCIAL IMPACT:

The HSOC recommendations for these funds will go to the San Luis Obispo County Board of Supervisors as a public hearing item in April 2025 for final approval of the 2025 Action Plan to be submitted to HUD. This will have no financial impact on the HSOC. Should the Board approve the HSOC's recommendations, it will result in approximately \$1,059,728 being made available for public services and \$341,857 made available for public facilities through these funding sources.

STAFF COMMENTS:

As previously mentioned, there was a 23% reduction available for homeless services projects for FY2025/26 from the FY2024/25 PLHA award amount, and CDBG estimates include a 5% reduction over the previous three years average, none of the recommended projects are equal to FY2024/25 award amounts. Of the applications recommended by the grant review committee, FY2025/26 awards were taking into consideration for an equitable distribution of funding in comparison with the FY2024/25 award amounts.

The grant review committee was supportive of People's Self Help Housing Supportive Housing for San Luis Obispo residents project and recommended a conditional allocation of \$40,000 in CDBG funds if CDBG Program Income becomes available for FY25/26. CDBG Program income is typically generated from 1) payments of principal and interest on loans made with CDBG funds; and 2) proceeds from the sale of loans or obligations secured by loans made with CDBG funds. PSHH previously received CDBG funding through the 2023, 2022, and 2021 Action Plans.

Where possible, the grant review committee provided equal funding to projects while avoiding the need to split the grant into multiple, smaller awards. Splitting the grants require both staff and subrecipients to manage multiple funding sources, involving tasks like invoicing, monitoring, reporting, and overall grant management. Awarding fewer grants to a project, while still maintaining the same overall award, simplifies the post award process for everyone involved.

The County will release the Draft Funding Recommendations via social and printed media, including a publication in the New Times. A 30-day public review and comment period will ensue upon the release of the draft funding recommendations and will allow staff to receive public comments on the draft recommendations. Following the 30-day public comment and review period, the participating cities will consider and approve their CDBG recommendations at their respective city council meetings. Then recommendations will be presented to the Board of Supervisors for inclusion in the 2025 Action Plan in April. The

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Action Plan is then submitted to HUD for approval. Once the 2025 Action Plan is approved by HUD, awarded projects can incur funding for the FY25/26 program year of July 1, 2025 – June 30, 2026.

HSD will release additional funding opportunities for homeless services and the development of affordable housing in 2025 (table 12):

Table 12: Estimated funding to be released for applications in 2025

Program	Estimated Amount
HHAP-5 (1st Disbursement)	\$ 1,942,463.00
HHAP-4 (2nd Disbursement)	\$ 1,734,767.00
FY24 HCD ESG	\$ 203,244.00
2023 PLHA - Pismo Beach Allocation	\$ 65,805.00
TOTAL	\$ 3,946,279.00

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Agency Name: 5Cities Homeless Coalition

Project Name: Homeless Prevention – Countywide Services

Funding Requested: \$881,049.00

2024 Action Plan funding: \$93,184

Total FY24/25 Funding: \$248,363.00

Average Score: 84.80

Funding Recommended: \$126,851

Narrative of proposed project: 5CHC seeks to continue its highly successful Homeless Prevention program to help families at-risk of homeless remain in their home, with an anticipated 165 households receiving assistance. 5CHC's track record has demonstrated that less than 2% of those served in the prior 24 months have fallen into homelessness after receiving assistance (data provided by applicant).

Projected outcomes include (based on total funding request):

Number of persons At-Risk of Homelessness served: 426

Grant Review Committee feedback: 5CHC requested the maximum amount of HOME funding available to the County for FY25/26 for Tenant Based Rental Assistance. The GRC recommended \$669,779 in HOME funding for the development of new affordable housing units. The GRC recommended increasing the HOME Tenant-Based Rental Assistance program to \$100,000 which represents a 36% increase over FY24/25 funding to provide housing assistance, working extensively with the more than 20 member organizations of the Supportive Housing Consortium.

The proposed project is directly aligned with Line of Effort 2 of the San Luis Obispo Countywide Plan to Address Homelessness.

Line of Effort 2: Focus efforts to reduce or eliminate the barriers to housing stability for those experiencing homelessness or at risk of homelessness, including prevention, diversion, supportive services, and housing navigation efforts. In particular this program addresses Line of Effort 2. which calls for preventing “homelessness through expanded diversion efforts (also known as housing problem solving or family reunification) and homeless prevention capacity.”

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In order to stem the flow of those falling into homelessness in the county and reach the County's goal of reducing homelessness by 50%, additional resources are necessary to ensure fewer people enter the homeless services system.

Homeless prevention is one of the most cost-effective strategies to reduce the incidence of homelessness in a community. According to the 2023 study by Notre Dame University's Wilson Sheehan Lab for Economic Opportunities (LEO), in addition to helping individuals and families maintain their housing, the LEO study suggests this community-wide prevention program is cost-effective and yields benefits to the broader community. Researchers estimated that the Homelessness Prevention System produces \$2.47 in estimated benefits for every \$1 dollar spent on emergency financial assistance.

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Agency Name: 5Cities Homeless Coalition

Project Name: 5Cities Homeless Coalition - Shelter Program

Funding Requested: \$268,134

2024 Action Plan funding: \$132,736

Total FY24/25 Funding: \$1,661,122.52

Average Score: 85.75

Funding Recommended: \$112,826

Narrative of proposed project: While 5CHC's seasonal warming center serves mainly residents from south county, the two non-congregate shelter programs (newly opened Balay Ko on Barca and Cabins For Change) utilize a referral and prioritization process open to all county residents. Referrals are predominantly prioritized for the program for vulnerability.

Projected outcomes include (based on total funding request):

Number of unsheltered persons to become sheltered: 170

Number of people experiencing homelessness to be entering permanent housing: 100

Number of people experiencing Chronic Homelessness served: 170

Number of Unaccompanied Youth served: 10

Number of persons in families with children served: 8

Grant Review Committee feedback: The GRC recommended 5CHC for funding to sustain shelter operations in alignment with the San Luis Obispo Countywide Plan to Address Homelessness.

5CHC efforts directly align with the County's efforts to reduce or eliminate the barriers to housing stability, specifically in this case as measured by the County's intent to increase the number of people being served in shelters. Through this program 5CHC is coordinating services with public health, Dignity Health and CAPSLO's Center and social service agencies to respond to health issues including communicable diseases. The program includes people experiencing homelessness in service design and implementation at the program level, meeting weekly with all clients on campus to hear concerns and recommendations for program improvements. 5CHC is expanding job development opportunities through the program.

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Agency Name: 5Cities Homeless Coalition

Project Name: 5CHC Outreach Program - South County

Funding Requested: \$ 263,508.00

2024 Action Plan funding: \$132,736

Total FY24/25 Funding: \$132,736

Average Score: 81.6

Funding Recommended: \$112,509

Narrative of proposed project: 5CHC seeks continued funding for its highly successful Outreach Program, serving the southern portion of San Luis Obispo County (including the Santa Maria Riverbed). People living on the streets are more than likely to suffer from poor health conditions that are generally neglected as far as treatment is concerned due to issues of poverty, ignorance. Increased prevalence of substance use in this population further adds to the concern of poor treatment outcomes. These unmet needs such as poverty, job concerns, poor access to food supply add to mental stress and burden and lead to poor immunity, in the background of poor hygienic conditions. 5CHC engages to help clients overcome systemic fear and complex housing barriers, by providing basic necessities, and access appropriate service interactions through a model of progressive engagement. In 2023-24 5CHC's outreach efforts served 424 unduplicated individuals, and successfully helped 19% of those served find permanent housing, transitional shelter or reunification with family.

Projected outcomes include (based on total funding request):

Number of unsheltered persons to become sheltered: 41

Number of people experiencing homelessness to be entering permanent housing: 38

Number of people experiencing Chronic Homelessness served: 400

Grant Review Committee feedback:

The GRC recommended 5CHC for funding to sustain outreach efforts in alignment with the San Luis Obispo Countywide Plan to Address Homelessness.

Line of Effort 2: “Focus efforts to reduce or eliminate the barriers to housing stability for those experiencing homelessness or at risk of homelessness, including prevention, diversion, supportive services, and housing navigation efforts.” Outreach efforts are called out in multiple subsections in this line of effort, including in particular this program addresses Line

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of Effort including A2, B1, C2, and most notably C7 "Create multidisciplinary outreach teams."

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Agency Name: 5Cities Homeless Coalition

Project Name: 5CHC Rapid Re-Housing Program

Funding Requested: \$135,000

2024 Action Plan funding: \$48,684

Total FY24/25 Funding: \$91,863

Average Score: 84.6

Funding Recommended: \$47,644

Narrative of proposed project: 5CHC seeks to continue its highly successful Rapid Re-Housing program to help homeless residents regain permanent housing. 5CHC's track record demonstrates its strength and success in providing this program, having served 227 households (totally 338 people) in 2023-24 from all geographic regions of the county (data provided by applicant).

Projected outcomes include (based on total funding request):

Number of people experiencing homelessness to be entering permanent housing: 260

Number of people experiencing Chronic Homelessness served: 100

Number of Unaccompanied Youth served: 20

Grant Review Committee feedback: 5CHC's RRH program serves clients countywide. HUD ESG has a 60% CAP on emergency shelter/ street outreach activities for the total award. The GRC recommended 5CHC receive 40% of the HUD ESG allocation for RRH activities.

This project is in alignment with the San Luis Obispo Countywide Plan to Address Homelessness.

Line of Effort 2: Focus efforts to reduce or eliminate the barriers to housing stability for those experiencing homelessness or at risk of homelessness, including prevention, diversion, supportive services, and housing navigation efforts.

Line of Effort 3: Improve and expand data management efforts through HMIS and coordinated entry system to strengthen data-driven operational guidance and strategic oversight.

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5CHC actively participates in HMIS and Coordinated Entry and seeks to support efforts through accurate and timely data collection to inform data-drive operation guidance and determine program success.

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Agency Name: 5Cities Homeless Coalition

Project Name: 5CHC - Recuperative Care Program

Funding Requested: \$400,000

2024 Action Plan funding: N/A

Total FY24/25 Funding: N/A

Average Score: 78.75

Funding Recommended: \$341,857

Narrative of proposed project: 5CHC proposes to develop a site, already under long-term lease, with 15 non-congregate cabins (including ensuite bathrooms) to serve people experiencing homelessness who are medically fragile. A full-suite of services will be provided under limited medical supervision to assist people in their recovery. Concurrently 5CHC will provide housing navigation services with the intent of exiting guests to permanent housing following their recovery.

Projected outcomes include (based on total funding request): 45 low/ moderate income persons

Grant Review Committee feedback: The estimated cost for the development of this project is \$1.6 million. The GRC recommendation covers 21% of the total project costs. 5CHC identified the balance of the funding required for the development of this project.

The proposed project is in alignment with the San Luis Obispo Countywide Plan to address homelessness.

Line of Effort 2: Focus efforts to reduce or eliminate the barriers to housing stability for those experiencing homelessness or at risk of homelessness, including prevention, diversion, supportive services, and housing navigation efforts. In particular this program addresses Line of Effort 2.G. which calls for "services based on medical need of aging population." Item G4 specifically details the need for creating "respite care project(s) for people exiting medical facilities, with support for ensuring housing access."

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Agency Name: California Valley Community Initiative

Project Name: California Valley Cooperative (A Multi-Functional Community Facility)

Funding Requested: \$5,241,000.00

2024 Action Plan funding: N/A

Total FY24/25 Funding: N/A

Average Score: 14.0

Funding Recommended: \$0.00

Narrative of proposed project: The California Valley Cooperative will be a multi-functional community facility designed to provide essential services, support public safety, and stimulate the local economy in East California Valley, CA. The Cooperative will feature a two-story building housing a marketplace, gasoline and diesel pumps, an EV charging station, a self-service car wash, and a potable water vending system. It will also offer heavy equipment rentals, fire suppression support, and accommodations for sheriff personnel. The facility will include storage for fire apparatus and heavy equipment, a residential unit for on-site personnel, and a community garden and park. The project will prioritize sustainability through solar power, water filtration systems, and green design, while providing critical resources to locals, public safety officers, and travelers. Revenue will be generated through tool and equipment rentals, fuel sales, and vended services, with supplemental grant funding to assist local businesses and community services. The Cooperative aims to enhance public safety, resource accessibility, and community development in this underserved area.

Projected outcomes include (based on total funding request): 2,414 low/ moderate income persons

Grant Review Committee feedback: Applicant failed to provide many needed documents, e.g., budget, proof of insurance, sources and uses. While there are many needs in California Valley, the applicant clearly does not have the capacity and understanding of the local (zoning) and federal requirements nor demonstrated the ability to undertake a project of this size and did not demonstrate sustainability. Applicant does not have property ownership nor site control. Project is not recommended for funding.

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Agency Name: California Valley Community Initiative

Project Name: California Valley Cooperative

Funding Requested: \$1,500,000.00

2024 Action Plan funding: \$0.00

Total FY24/25 Funding: \$0.00

Average Score: 22.60

Funding Recommended: \$0.00

Narrative of proposed project: The California Valley Cooperative aims to improve public services, safety, and economic opportunities in East California Valley, CA. This project supports HUD's Public Service Grant by providing essential services to a rural, low- and moderate-income community.

The facility will offer:

Public Access Services: Fuel stations, an EV charging station, water vending, and a car wash to address basic needs.

Public Safety Support: Housing for sheriff and fire personnel, and equipment storage to improve emergency response.

Community Amenities: A marketplace, community garden, and park to enhance local quality of life.

By addressing essential needs, the Cooperative aligns with HUD's goals to support underserved communities and promote sustainability.

Projected outcomes include (based on total funding request):

Number of people experiencing Chronic Homelessness served: 12

Number of persons At-Risk of Homelessness served: 50

Number of Youth At-Risk of Homelessness served: 37

Number of persons in families with children served: 800

Grant Review Committee feedback: The GRC did not recommend this project for funding due to the applicant does not currently own the proposed property, they currently lack the capacity for the project, lack of experience with the type of project, proposed costs were high, strategy identified to support vulnerable populations was not strong.

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Agency Name: Community Action Partnership of San Luis Obispo County, Inc. (CAPSLO)

Project Name: CAPSLO Prado Homeless Services Center (Prado HSC) 2025-26

Funding Requested: \$819,985.00

2024 Action Plan funding: \$406,813

Total FY24/25 Funding: \$1,892,116.46

Average Score: 84.60

Funding Recommended: \$345,284

Narrative of proposed project: The Prado HSC in San Luis Obispo offers an access center and emergency shelter services, meals, showers, health screenings at the CHC on-site clinic, services to dual-diagnosed individuals, recuperative care for those recently released from the hospital, animal kennels, a community garden, laundry, Safe Parking, internet access, and a mail and message center to facilitate job and housing searches. Case managers and staff assist clients in creating individualized plans with set goals and objectives to obtain housing and self-sufficiency. CAPSLO provides shelter for 130-150 households through hoteling, shelter beds, and the Overflow and Warming Center Programs.

General Fund Support will be directed towards Access Center Services at Prado HSC. Participants who are only receiving Access Center services can stay at Prado HSC until 10pm, allowing them to have dinner, attend support groups, and plan with staff on their goals. Prado HSC is operating an expanded Warming Center program, with a capacity of 50 beds, which now operates year-round, and is only dependent on the weather, not time of the year.

Projected outcomes include (based on total funding request):

Number of unsheltered persons to become sheltered: 830

Number of people experiencing homelessness to be entering permanent housing: 172

Number of people experiencing Chronic Homelessness served: 368

Number of persons At-Risk of Homelessness served: 48

Number of Youth At-Risk of Homelessness served: 10

Number of persons in families with children served: 129

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Grant Review Committee feedback: The GRC recommended CAPSLO for funding to sustain operations in alignment with the San Luis Obispo Countywide Plan to Address Homelessness.

LOE1: Create affordable and appropriately designed housing opportunities and shelter options for underserved populations – With the increasing number of unhoused individuals in SLO County, the Prado Homeless Services Center (HSC) is now at capacity every night. Families are given shelter priority or individuals, but families are approximately only 20% of shelter participants. Prado HSC continues to be the largest shelter program in SLO CoC, providing emergency shelter for 1,230 non-duplicated individuals in SLO County in FY 23-24 (data provided by applicant).

LOE 2: Focus efforts to reduce or eliminate the barriers to housing stability for those experiencing homelessness or at risk of homelessness, including prevention, diversion, supportive services, and housing navigation efforts - At CAPSLO, case managers and housing staff assist clients in creating individualized plans with set goals and objectives to obtain housing and self-sufficiency. They screen clients to establish which individuals have the greatest need. For eviction prevention assistance, clients must provide proof of emergency need, participate in the Case Management program and show that they can afford the monthly rent once housed. Case managers continue to work with their housed clients for six months after placement, further supporting their success.

LOE 3: Improve and expand data management efforts through HMIS and coordinated entry system to strengthen data-driven operational guidance and strategic oversight. CAPSLO is supporting and is involved with County efforts to strengthen the CES by replacing the current HMIS data system. The CES is implementing a new Community Queue, so that any CoC participating agency can place an individual on the list for the next available housing opportunity.

LOE4: Create, identify, and streamline funding and resources - CAPSLO is working with CenCal Health to utilize HHIP funding through CalAIM for Enhanced Case Management and Recuperative Care. In addition, CAPSLO received private funding for homeless families with children.

LOE5: Strengthen Regional Collaboration – CAPSLO’s long-standing tradition of partnering with organizations to enhance and not duplicate services aligns with LOE5. CAPSLO routinely works with other organizations including those within the SLO Supportive Housing Consortium, and actively advocates with the partner organizations that provide permanent housing. CAPSLO staff identify the best options for the most complicated and challenging

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situations presented and most often this includes extensive partnerships with other organizations.

In its strategic planning process, CAPSLO is intentionally aligning with the San Luis Obispo Countywide Plan to Address Homelessness.

LOE6: Build public engagement through information-sharing and partnership - Monthly Town Hall sessions are being held at Prado HSC, allowing for clients to ask questions, air concerns, and provide input regarding the new approach and other issues. Whenever possible, CAPSLO incorporates peer leadership, especially in outreach activities.

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Agency Name: El Camino Homeless Organization (ECHO)

Project Name: ECHO Navigation Center Services

Funding Requested: \$ 909,737.00

Average Score: 89.0

2024 Action Plan funding: \$280,890

Total FY24/25 Funding: \$1,604,876.50

2025 Action Plan Funding Recommended: \$238,837

Narrative of proposed project: ECHO operates two Navigation Centers, ECHO Atascadero and ECHO Paso Robles, each with comprehensive services for San Luis Obispo County residents experiencing homelessness and those in danger of becoming homeless. ECHO also works to meet the needs of unsheltered residents who have not yet sought emergency shelter through street outreach services and the needs of residents who are housed but in danger of losing their housing through homeless prevention services. ECHO's Navigation Centers operate 90-Day Emergency Shelter programs that support clients in securing permanent housing; with this support, over 50% of clients find a home.

Requested funds will support Navigation Center operating costs including shelter services, shelter and outreach case management, shelter coordination, eviction prevention and rapid rehousing case management and housing assistance funds, volunteer coordination, staff supervision, and administration costs.

Projected outcomes include (based on total funding request):

Number of unsheltered persons to become sheltered: 1,000

Number of people experiencing homelessness to be entering permanent housing: 250

Number of people experiencing Chronic Homelessness served: 265

Number of persons At-Risk of Homelessness served: 100

Number of Unaccompanied Youth served: 0

Number of Youth At-Risk of Homelessness served: 30

Number of persons in families with children served: 520

Grant Review Committee feedback: The GRC recommended ECHO for funding to sustain operations at both shelters in alignment with the San Luis Obispo Countywide Plan to Address Homelessness. This project will support Line of Effort 1 by maintaining and

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expanding shelter options, including the 50 beds in the Paso Robles shelter added during the pandemic, the 60 beds in the renovated and expanded Atascadero shelter, and 20 additional beds being constructed in 2025 (20 additional Paso Robles beds are fully supported by SB1090 funds for three years). The project will also support Line of Effort 2, reducing and eliminating barriers to housing stability for both sheltered and unsheltered residents through supportive services and housing navigation, and by providing eviction prevention, diversion and rapid rehousing assistance. Staff are actively reducing the length of time people are homeless and the number of people in shelters who are exiting homelessness. Most shelter clients participate in their 90-Day low-barrier program; this best practice is resulting in over 50% of 90-day clients who stay with the program at least one month finding permanent housing. As of September, 250 clients have secured stable housing in 2024 through their shelter, outreach, rapid rehousing, or eviction prevention services (data provided by applicant).

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Agency Name: Food Bank Coalition of San Luis Obispo County

Project Name: No-Cook Bags for Residents Experiencing Homelessness

Funding Requested: \$20,000

2024 Action Plan funding: \$17,500

Total FY24/25 Funding: \$17,500

Average Score: 78.6

Funding Recommended: \$14,875

Narrative of proposed project: No-Cook Bags are bags of healthy, portable foods designed for the diverse homeless population of San Luis Obispo County. The name of the bags refers to the ability of their contents to be safely enjoyed without access to a stove, refrigerator, or kitchen equipment. Each No-Cook Bag is carefully curated to contain a full day's supply of foods that meet the unique nutritional and dental challenges experienced by homeless residents, including shelf-stable proteins, snack items, and nutritious drinks. These bags are distributed by community partners throughout San Luis Obispo County who work directly with people experiencing homelessness, including nonprofits, faith-based organizations, law enforcement agencies, and social service providers.

Each No-Cook Bag costs \$5.50 and contains one day's worth of food, enough for three meals and three snacks. They plan to distribute 3,100 bags per month in 2025 to meet increased demand from community partners and ensure that our unhoused neighbors have the food they need to survive.

Projected outcomes include (based on total funding request): Number of people experiencing Chronic Homelessness served: 2,350

Grant Review Committee feedback: The GRC recommended Food Bank for funding as they provide a necessary service to the community that aligns with the San Luis Obispo Countywide Plan to Address Homelessness. The No-Cook Bags project aligns with Line of Effort 2. Ensuring that people experiencing homelessness have access to healthy food eliminates a fundamental barrier to housing stability. Without sufficient food, people are forced to focus on finding their next meal rather than on finding housing and stabilizing income. A lack of food also dysregulates the body and impedes future-focused thinking. No-Cook Bags provide a full day of calories and nutrients, the essential foundation needed to address longer-term self-sufficiency goals.

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Agency Name: Lumina Alliance

Project Name: Emergency Shelter and Homelessness Prevention Services for Sexual Assault and Intimate Partner Violence Survivors

Funding Requested: \$70,000

2024 Action Plan funding: \$39,000

Total FY24/25 Funding: \$59,626

Average Score: 81.80

Funding Recommended: \$33,150

Narrative of proposed project: The County of SLO's GFS funding has supported Lumina Alliance's Emergency Shelter Program for more than a decade, and ESG funding was secured in Spring 2024 to help the organization bridge the growing gap between SA/IPV survivors' countywide need for emergency support and the capacity to provide the necessary shelter and services. The agency operates two emergency shelters in safe, confidential locations in Atascadero and SLO for survivors fleeing SA/IPV. Guests of the shelter and their families are offered a variety of wraparound services including a 24-hour crisis and information line, clinical therapy, self-sufficiency planning, referrals, advocacy, and accompaniment services. Lumina Alliance also provides homelessness prevention through housing relocation and stabilization services, such as covering hotel or motel stays, and short- or medium-term rental assistance to help survivors remain in or obtain safe housing. They project the following outcomes through anonymous client surveys after receiving services: 70% of clients report increased self-sufficiency, 70% of clients report increased self-esteem, 70% of clients report increased sense of safety, and 85% of clients report that services were culturally-appropriate (data provided by applicant).

Projected outcomes include (based on total funding request):

Number of unsheltered persons to become sheltered: 228

Number of people experiencing homelessness to be entering permanent housing: 40

Number of people experiencing Chronic Homelessness served: 12

Number of persons At-Risk of Homelessness served: 228

Number of persons in families with children served: 90

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Grant Review Committee feedback: The GRC recommended Lumina Alliance for funding to sustain operations in alignment with the San Luis Obispo Countywide Plan to Address Homelessness.

Line of Effort 1: Create affordable and appropriately designed housing opportunities and shelter options for underserved populations.

Lumina Alliance’s emergency shelters are available at no cost to survivors and their loved ones facing imminent danger and fleeing IPV or SA. Survivors and their families may stay between 28 and 60 days while they look for more permanent housing or move to one of their Transitional Housing units. If shelters are full, advocates will connect survivors to other housing services in-house (like their Transitional Housing program) or in the community, including rent and deposit assistance and participation in the continuum of care. Emergency shelters are located in Paso Robles, Atascadero, and SLO and provide 36 beds among 17 rooms.

Line of Effort 2: Focus efforts to reduce or eliminate the barriers to housing stability for those experiencing homelessness or at risk of homelessness, including expanding prevention, diversion, supportive services, and housing navigation efforts.

Lumina Alliance Advocates provide self-sufficiency planning services to clients, helping homeless and at-risk survivors of SA/IPV to identify and secure permanent housing. Advocates support clients in navigating housing resources provided through the SLO County Continuum of Care, with which Lumina Alliance recently became an active partner. Lumina Alliance also provides direct financial assistance to clients to cover the cost of rental and deposit assistance through their established Housing First Program.

Line of Effort 3: Improve and expand data management efforts through HMIS and coordinated entry system to strengthen data-driven operational guidance and strategic oversight.

Lumina Alliance is actively partnering with CAPSLO to become a formal member of the SLO County Continuum of Care, and to enter data into HMIS for the first time. CAPSLO has designated a confidential data manager to ensure Lumina Alliance client data is not publicly associated with the organization to ensure confidentiality, while streamlining the housing application and coordination process for individual applicants by offering a county-wide, universal intake process for all housing applicants. As well, in the past year, Lumina Alliance has begun participation in the Coordinated Entry System (CES) by working with the Community Action Partnership of San Luis Obispo County (CAPSLO). Lumina Alliance Advocates offer the VI-SPDAT survey to clients and, through their partnership with CAPSLO,

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they share confidential, disaggregated client scores in order to increase their clients' chances of receiving matches to community resources in the CES.

Line of Effort 5: Strengthen regional collaboration.

Through participation in the Continuum of Care, Lumina Alliance bolsters and formalizes existing relationships with Coordinated Entry System agencies, including CAPSLO, ECHO, 5 Cities Homeless Coalition, Transitions-Mental Health Association, the Housing Authority of SLO, The Link Family Resource Center, Family Care Network, and People's Self-Help Housing.

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Agency Name: People's Self-Help Housing

Project Name: Supportive Housing for San Luis Obispo residents

Funding Requested: \$63,647

2024 Action Plan funding: \$0.00

Total FY24/25 Funding: \$0.00

Average Score: 82.2

Funding Recommended: \$0.00**

Narrative of proposed project: PSHH will provide clinical social services and case management of the Supportive Housing Program (SHP) to residents of PSHH's 29 affordable rental properties in San Luis Obispo County. The vast majority of households are classified as very-low income, earning 50% or less AMI. Services are being held virtually and onsite at the properties where residents live, weekdays between 9 am and 6 pm. Services are free, confidential, and always optional, and are provided by licensed and associate clinical social workers (LCSWs and ACSWs) with a master's degree in counseling or social services. Services prevent homelessness among some of the region's most vulnerable residents while enhancing housing stability and resiliency.

Projected outcomes include (based on total funding request):

Number of people experiencing homelessness to be entering permanent housing: 10

Number of persons At-Risk of Homelessness served: 1,400

Number of Unaccompanied Youth served: 5

Number of Youth At-Risk of Homelessness served: 5

Number of persons in families with children served: 600

Grant Review Committee feedback: SHP has been a service provided for over 18 years. Over the next twelve months, PSHH is opening at least two new properties to occupancy, which will grow demand for the program, including their most recent project at Calle Joaquin which will serve 76 units. This project aligns with the San Luis Obispo Countywide Plan to Address Homelessness:

1) Create affordable and appropriately designed housing opportunities and shelter options for underserved populations. (Through unit turnover.)

Agenda Item 5.5.2 – Attachment A

2) Focus efforts to reduce or eliminate the barriers to housing stability for those experiencing homelessness or at risk of homelessness, including prevention, diversion, supportive services, and housing navigation efforts. (Via SHP services.)

3) Improve and expand data management efforts through HMIS and coordinated entry system to strengthen data-driven operational guidance and strategic oversight. (Through SHP's new HMIS participation)

4) Create, identify, and streamline funding and resources. (Via leveraging of project funding.)

5) Strengthen Regional Collaboration.

6) Build public engagement through information-sharing and partnership. (Via SHP stakeholder and partnership relationship building.)

** As there was not enough funding to support PSHH without deeper cuts in funding to existing projects, the GRC recommended a conditional allocation of \$40,000 in CDBG funds if CDBG Program Income becomes available for FY25/26. CDBG Program income is typically generated from 1) payments of principal and interest on loans made with CDBG funds; and 2) proceeds from the sale of loans or obligations secured by loans made with CDBG funds. PSHH previously received CDBG funding through the 2023, 2022, and 2021 Action Plans.

Agenda Item 5.5.2 – Attachment A

Agency Name: WeCare, Inc. (DBA Upwards)

Project Name: BOOST (Business Operation & Optimization Support Tools)

Funding Requested: \$320,000

Average Score: 52.0

2024 Action Plan Funding: \$0.0

Total FY24/25 Funding: \$0.0

Funding Recommended: \$0.0

Narrative of proposed project:

The BOOST Program aims to stabilize and expand family childcare homes (FCCs) in San Luis Obispo County, particularly those serving low- to moderate-income (LMI) families. The program will provide business coaching, technical assistance, and digital tools to help FCCs optimize their operations, increase revenue, and expand childcare capacity. By improving financial sustainability, BOOST enables providers to offer more affordable, high-quality childcare slots, directly benefiting working families who rely on these services to maintain employment and housing stability.

Projected outcomes include (based on total funding request): 40 Family Child Care Home (FCCH) owners.

Grant Review Committee feedback: The GRC did not recommend this project for funding. Concerns included not being in alignment with the 5-year plan, low financial leveraging, financial sustainability, and low projected performance outcomes.

Agenda Item 5.5.2 – Attachment A

Agency Name: City of Atascadero Community Services Dept.

Project Name: Youth Scholarships

Funding Requested: \$13,000

2024 Action Plan funding: \$13,103

Total FY24/25 Funding: \$13,103

Average Score: 47.80

Funding Recommended: \$12,520 City of Atascadero CDBG funding

Narrative of proposed project: The City of Atascadero has established a youth scholarship fund designed to assist low-income families to allow children to participate in organized recreation, social and cultural activities. The population served would be otherwise unable to afford the activity fees to participate in the activities of choice without the scholarship. The city applies the income guidelines published by HUD adjusted for family size, as qualifying criteria to decide scholarship awards.

Projected outcomes include (based on total funding request): 50 low/ moderate income persons

Grant Review Committee feedback: N/A. The City of Atascadero recommended Youth Scholarship program for their CDBG allocation of funding.

Agenda Item 5.5.2 – Attachment A

Agency Name: Community Action Partnership of San Luis Obispo County, Inc.

Project Name: Adult Day Center (ADC)

Funding Requested: \$15,200

2024 Action Plan funding: \$15,200

Total FY24/25 Funding: \$15,200

Average Score: 73.40

Funding Recommended: City of Paso Robles CDBG \$15,233

Narrative of proposed project: ADC, located by downtown Paso Robles, operates Monday through Friday, 8am-5pm and serves adults with cognitive impairments, such as Alzheimer's. It is the only non-profit adult day center in the county! ADC is very proud to provide a place where adults with cognitive disorders feel welcomed and valued. Participants are provided activities throughout the day, including exercise, games, social/outdoor activities, crafts, and musical performances. Attending ADC gives participants a purpose to get up in the morning, improves their self-esteem, reduces isolation, and prevents depression. The program keeps families together, helping participants remain in their home for as long as possible.

ADC also offers caregiver respite, along with educational retreats; needed resources and referrals; and conducts community outreach and education regarding Alzheimer's disease/dementia, aging, and caregiving issues.

Projected outcomes include (based on total funding request): 80 Low/ Moderate income persons

Grant Review Committee feedback: N/A. The City of Paso Robles recommended ADC for their CDBG allocation of funding.