



WORKFORCE DEVELOPMENT BOARD MEETING AGENDA

VISION: The Workforce needs of employers and job seekers in San Luis Obispo County are met.

Date: Thursday, February 6, 2025

Time: 8:30 AM – 10:30 AM

Location: Courtyard Marriott- Estero Bay Room
1605 Calle Joaquin, San Luis Obispo, CA 93405

MEMBERS:

Isiah Gomer

Chair
Paso Robles Waste & Recycle

William Hills

Vice-Chair
United Staffing Associates, LLC

David Baldwin

Pipe Trades Local 403

Josh Cross

Atascadero Chamber of Commerce

Julie Sinton Pruniski

REACH

Verena Latona-Tahman

Cannon Corporation

Cheryl London

Templeton Adult Education

Danielle McIntire

The Cliffs Hotel & Spa

Justin McIntire

Department of Rehabilitation

Veronica Orozco

Employment Development Department

Angela Rayfield

Rantec Power Systems

Mark Simonin

IBEW Local 639

Michael Sloan

CommonSpirit Health

Ryan Stanley

Operating Engineers Local 12

Angela Toomey

Morris & Garritano Insurance

Patrick Woolpert

Compass Health, Inc.

1. **Call to Order and Introductions** *Isiah Gomer*
2. **Public Comment**
3. **Presentations**
 - 3.1 Employer Recognition-Restorative Partners *Diana Marin*
4. **Consent Items:**
 - 4.1 Approve the November 7, 2024, Minutes *Isiah Gomer*
5. **Discussion Items:**
 - 5.1 Receive Update on WIOA Local and Regional Plans *Dawn Boulanger*
 - 5.2 Receive FY 24-25 Q2 Eckerd WIOA Adult Services & Career Center Contract Performance Report *Diana Marin*
 - 5.3 Receive FY 24-25 Q2 Eckerd WIOA Youth Services Contract Performance Report *Diana Marin*
 - 5.4 Receive FY 24-25 Q2 Atascadero Chamber WIOA Business Retention Services Contract Performance Report *Dawn Boulanger*
6. **Administrative Entity Update:**
 - 6.1 Receive Director Update *Dawn Boulanger*
 - 6.2 Receive and Review Fiscal Update *Dawn Boulanger*
 - 6.3 Receive and Review Rapid Response Update *Diana Marin*
7. **Reports:**
 - a.) Executive Committee and Chairperson Report *Gomer*
 - b.) Board Member Workforce Development Updates *All*
8. **Next Meeting: May 8, 2025**
Location: Courtyard Marriott- Estero Bay Room
1605 Calle Joaquin, San Luis Obispo, CA 93405
9. **Adjournment** *Gomer*

WORKFORCE DEVELOPMENT BOARD
of San Luis Obispo County

WORKFORCE DEVELOPMENT BOARD MEETING MINUTES

Date: Thursday, November 7, 2024
Time: 8:30 AM
Location: Courtyard by Marriott, Estero Bay Room, 1605 Calle Joaquin, San Luis Obispo, CA 93405

Present: Isiah Gomer, Josh Cross, Mark Simonin, Angela Rayfield, Ryan Stanley, Angela Toomey, Julie Sinton Pruniski, Justin McIntire, Danielle McIntire, Veronica Orozco, David Baldwin, Verena Latona-Tahlman, Cheryl London
Absent: William Hills, Patrick Woolpert, Oscar Ramos, Michael Sloan
Guests: Eryk Nappi, Stacy Church, Valeri Vega, Laurie Koster
Staff: Diana Marin, Eddie Hernandez

1. Call to Order and Introductions:

Chairperson Isiah Gomer called the meeting to order at 8:30 AM **Quorum reached**

2. Public Comment:

Chair Gomer: No public comment

3. Consent Items:

3.1 Approved the August 01, 2024, Meeting Minutes

The Board approved consent items 3.1 in a single motion

Motion: Justin McIntire

Second: Josh Cross

Motion Passed Unanimously

4. Action Items:

4.1 Review and Approve FY 2024-25 WIOA Budget Plan

Motion: David Baldwin

Second: Verena Latona-Tahlman

Motion Passed Unanimously

4.2 Review and Approve the Workforce Development Board Meeting Schedule for Calendar 2025

Motion: Justin McIntire

Second: Angela Rayfield

Motion Passed Unanimously

5. Discussion Items:

5.1 Receive FY 24-25 Quarter 1 Eckerd Adult Services/Career Center Contract Performance Report

Diana Marin (staff) reported on FY 24-25 Quarter 1 Adult Services/Career Center Contract Performance report which is available as part of the agenda.

Public Comment: N/A

5.2 Receive FY 24-25 Quarter 1 Eckerd WIOA Youth Contract Performance Report

Diana Marin (staff) reported on FY 24-25 Quarter 1 Eckerd WIOA Youth Contract Performance Report which is available as part of the agenda.

Public Comment: N/A

5.3 Receive FY 24-25 Quarter 1 Atascadero Chamber Business Services Contract Performance Report

Dawn Boulanger (staff) presented Receive FY 24-25 Quarter 1 Atascadero Chamber Business Services Contract Performance Report which is available as part of the agenda.

Public Comment: N/A

6. Reports:

a.) Executive Committee and Chairperson Report

Chairperson Isiah Gomer shared that the Executive Committee met on September 11, 2024, and October 11, 2024. At the September meeting, member Cheryl London

was appointed to fill the Workforce Development Board Adult Education seat. At that meeting the committee approved a request to transfer WIOA funds with the State Employment Development Department (EDD) allocated to SLO County from Dislocated Worker to Adult. They also approved contracts with Eckerd and Adult Education for the delivery of services through the Regional Equity and Recovery Partnership Grant. The Executive Committee met again on October 11, 2024, and approved the SLO Cal Career Center Certification as well as the Executive Committee Meeting schedule for calendar year 2025.

b.) Non-WIOA Special Grants Update

Dawn Boulanger (staff) reported and provided an update on Non-WIOA Special Grants which is available as part of the agenda.

c.) Board Member Workforce Development Updates

Chairperson Isiah Gomer shared that he attended the Central Coast Economic Forecast. Mr. Gomer also shared an upcoming Christmas tree auction event happening in Templeton, CA. Julie Pruniski shared that she also attended the Economic Forecast event. Mark Simonin reminded board members that November is National Apprenticeship Month.

7. Administrative Entity Update:

7.1 Receive and Review Fiscal Update

Dawn Boulanger (staff) reported on the Fiscal Budget which is available as part of the agenda.

7.2 Receive and Review Rapid Response Update

Diana Marin (staff) reported on Rapid Response, which is available as part of the agenda.

8. Next Meeting:

February 6, 2025

8:30 – 10:30 AM

Location: Courtyard by Marriott, Estero Bay Room, 1605 Calle Joaquin, San Luis Obispo, CA 93405

9. Adjournment:

Chair Gomer: adjourned the meeting at 9:45 AM

I, Eddie Hernandez, Clerk of the Workforce Development Board of San Luis Obispo, do hereby certify that the foregoing is a fair statement of the proceedings of the meeting held on Thursday, November 7, 2024, by the Workforce Development Board of San Luis Obispo County.

Eddie Hernandez, WDB Program Review Specialist

Dated: November 21, 2024

DRAFT



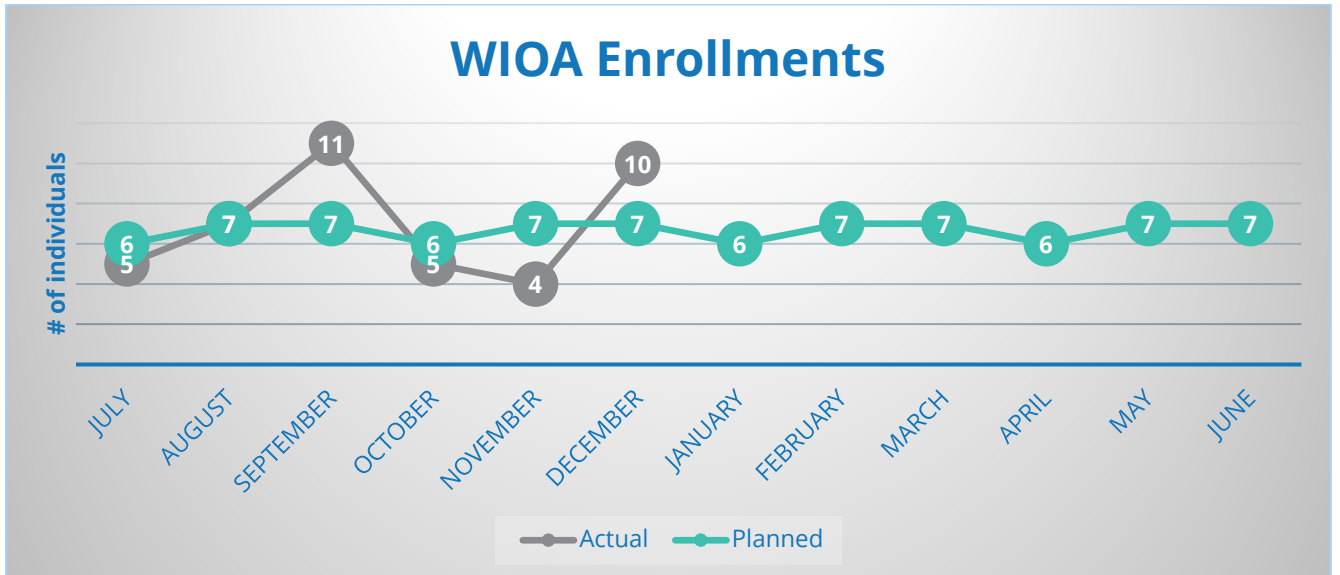
COUNTY OF SAN LUIS OBISPO
DEPARTMENT OF SOCIAL SERVICES
WORKFORCE DEVELOPMENT BOARD
Devin Drake *Department of Social Services Director*
Dawn Boulanger *Workforce Development Board Director*

Program Year 2024-2025, Second Quarter
 Adult Services/Career Center Contract Performance Report

In-person customer visits to SLOCal Careers Center



WIOA Enrollments



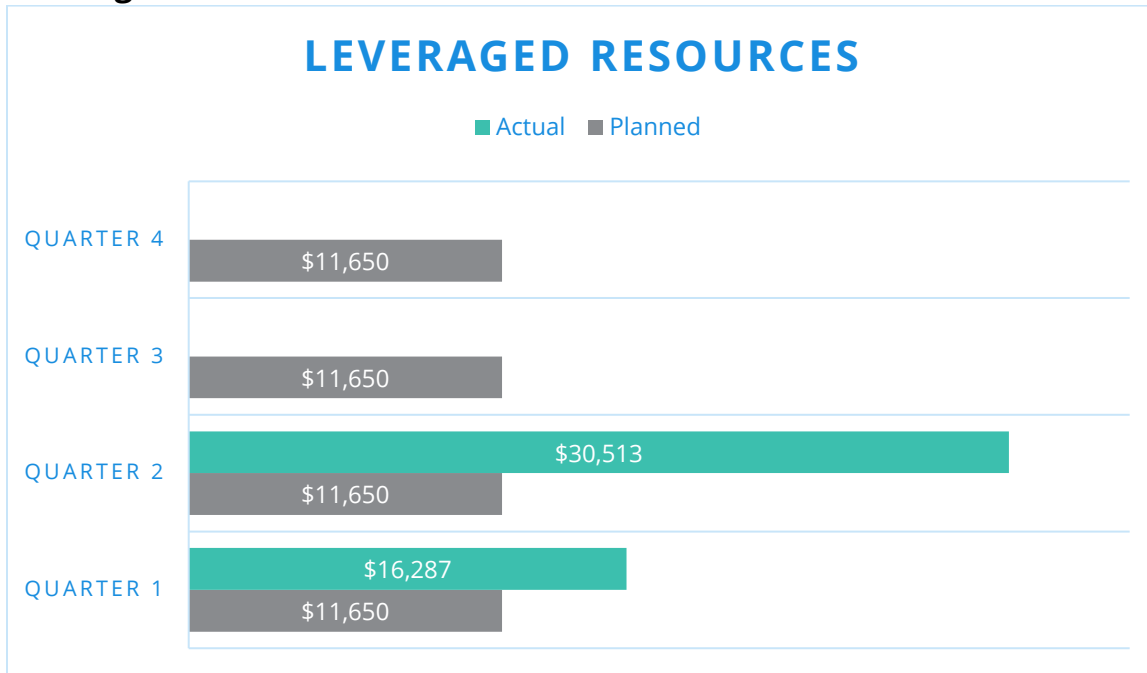
A total contract goal of 80 new career service enrollments was planned for PY 2024-25.

County of San Luis Obispo Workforce Development Board

3433 South Higuera Street | San Luis Obispo, CA 93403 | (P) 805-781-1908 | (F) 805-781-1846

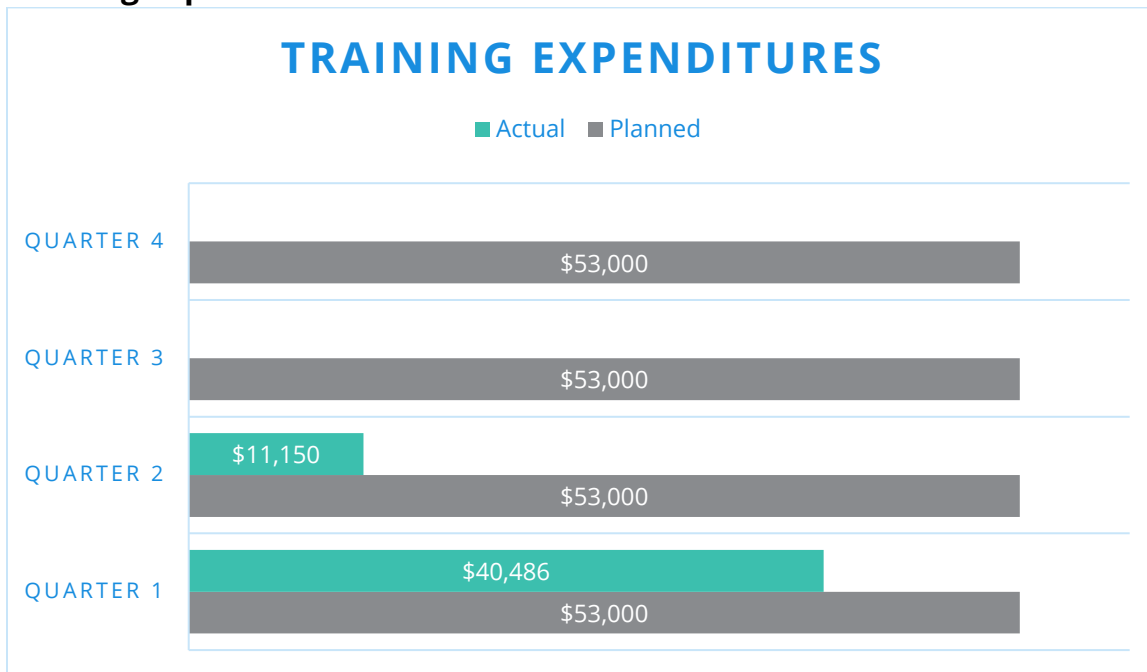
wibadmin@co.slo.ca.us | www.SLOWorkforce.com

Leveraged Resources



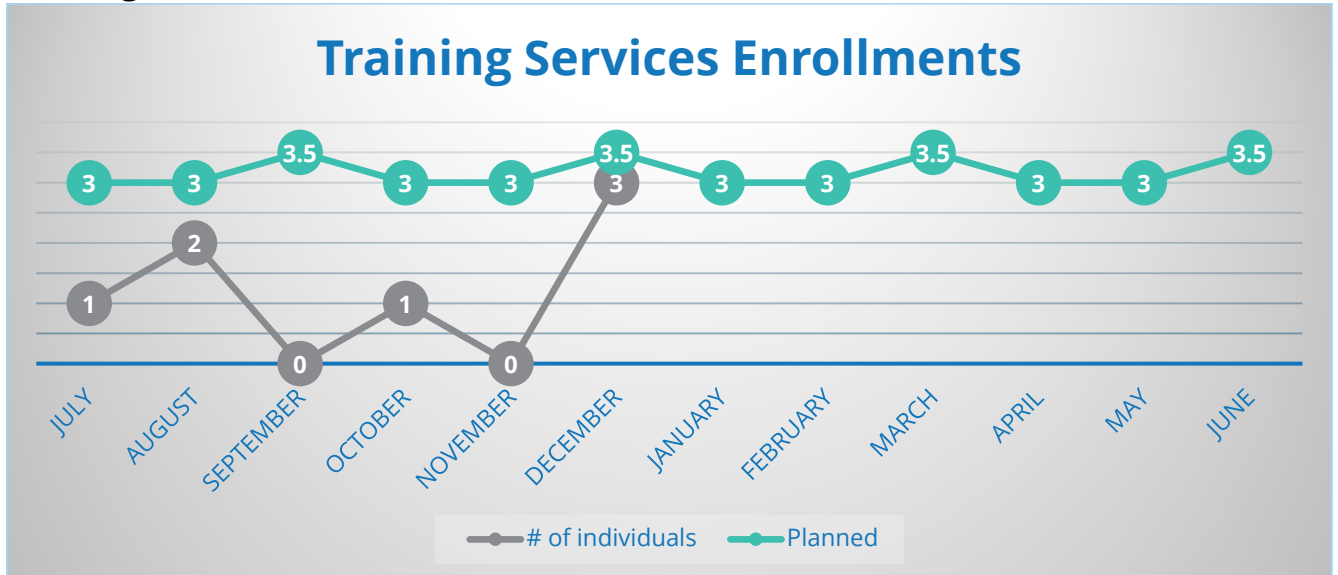
PY 2024-25 leveraged resources contract goal is \$46,600.

Training Expenditures



Training Expenditures reflect actual invoiced participant training costs. PY 2024-25 Training Expenditures contract goal is \$212,000.

Training Services Enrollments



The numbers in *Planned* and *Actual* represent totals from both Adult and Dislocated Worker programs. PY 2024-25 Training enrollment goal of 38 job seekers in On-the-Job Training (OJT) and Individual Training Account (ITA) enrollments.

First Quarter Individual Training Agreements (ITA's)

Training Provider	Program	Cost
Truck Driver Institute	Truck Driver Class A	\$7,708
Truck Driver Institute	Truck Driver Class A	\$7,708
Truck Driver Institute	Truck Driver Class A	\$7,708
Career Development Solutions	CompTIA A+, Network +, Security+	\$7,073

SLOCal Careers Center Outreach -

SLOCal Careers Center Outreach - Participant and Business

In Q2, the Eckerd staff engaged in several community events and meetings, including Post Release Offenders Meetings (PROM) and Parole and Community Team (PACT) meetings focused on justice-involved individuals. The team also made monthly visits to libraries to promote County-wide program services and participated in wrap-around services agency meetings. Additionally, they hosted a booth at the National Apprenticeship Events at the IBEW and the IUPAT. The Business Services team expanded outreach efforts with local employers and partner agencies, discussing potential partnerships and sharing information about on-the-job training opportunities and other resources available to jobseekers and employers through SLO Cal Careers.



ALICE'S SUCCESS STORY: A Journey of Resilience & Support

During a challenging period in her career, Alice faced the emotional and financial hardship of being laid off from her job. Struggling not only with the loss of employment but also with navigating the complexities of unemployment benefits, she found herself feeling overwhelmed and unmotivated.

At a time when many would have given up, she turned to the services and support available at the SLO Cal Career center. The dedicated staff at the career center played a pivotal role in encouraging and motivating Alice to continue her job search, even when the process felt insurmountable. With consistent guidance and encouragement, the staff helped reignite Alice's drive to succeed, offering much-needed emotional and professional support throughout the entire journey. Thanks to the team's unwavering commitment, Alice secured a temporary position at Cal Poly University, which quickly turned into a full-time opportunity with benefits. Reflecting on the experience, Alice shared her deep gratitude for the programs, services, and, most importantly, the support she received from the SLO Cal Careers Eckerd staff.

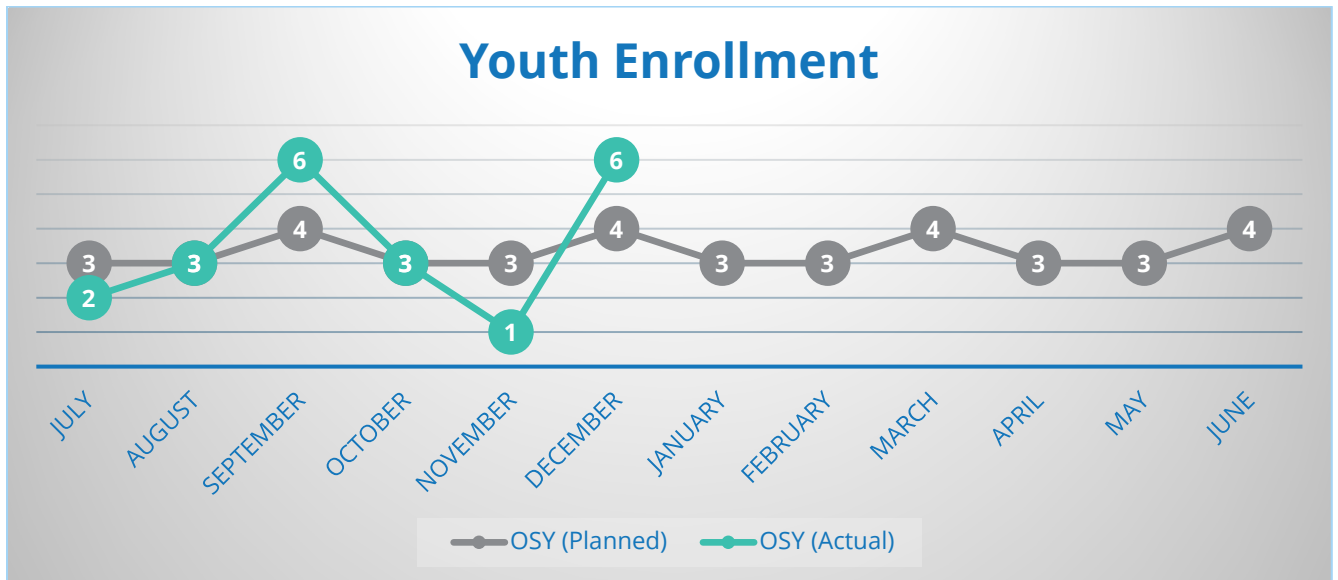
By providing not just practical resources but also patience and support, the SLO Cal Careers team played an instrumental role in helping Alice transition from hardship to stability and success. Alice's experience demonstrates the invaluable service the center provides in empowering individuals to navigate difficult transitions and secure brighter futures.





Program Year 2024-2025, Second Quarter Eckerd Youth Contract Performance Report

Youth Enrollment



A total contract goal of 40 new youth enrollments was planned for PY 2024-25.

Youth Outreach

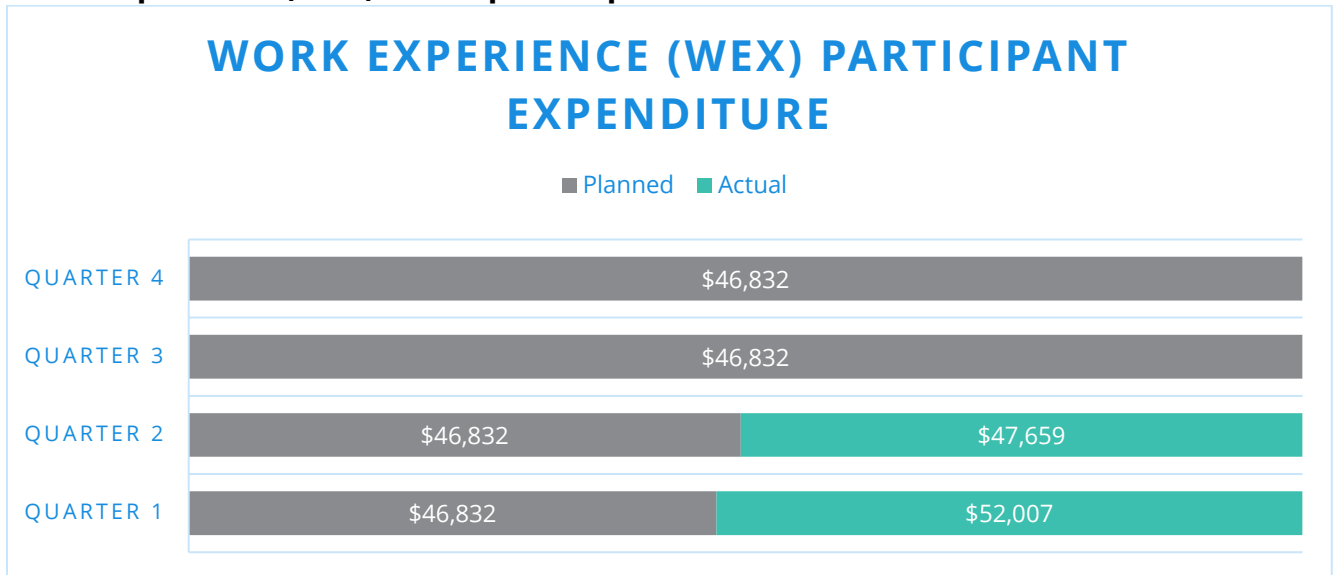
Youth Outreach - Participant

During Q2 Eckerd continued their outreach to community partners and agencies serving the youth in SLO County. The team hosted Youth empowerment events and attended partner events hosted by THMA, Family Care Network, the IBEW and IUPAT. Presentations were made at local high schools and , Grizzly Academy, ECHO and outreach was conducted at the Atascadero and SLO Libraries.

Youth Outreach - Business

In Q2 the Eckerd Business Services Team continued to attend various partner, chamber and HR organization events. They also participated in the Employer Advisory Council (EAC), Job Developer, and community meetings to enhance partnerships and identify potential work experience opportunities for Youth program participants.

Work Experience (WEX) Participant Expenditure

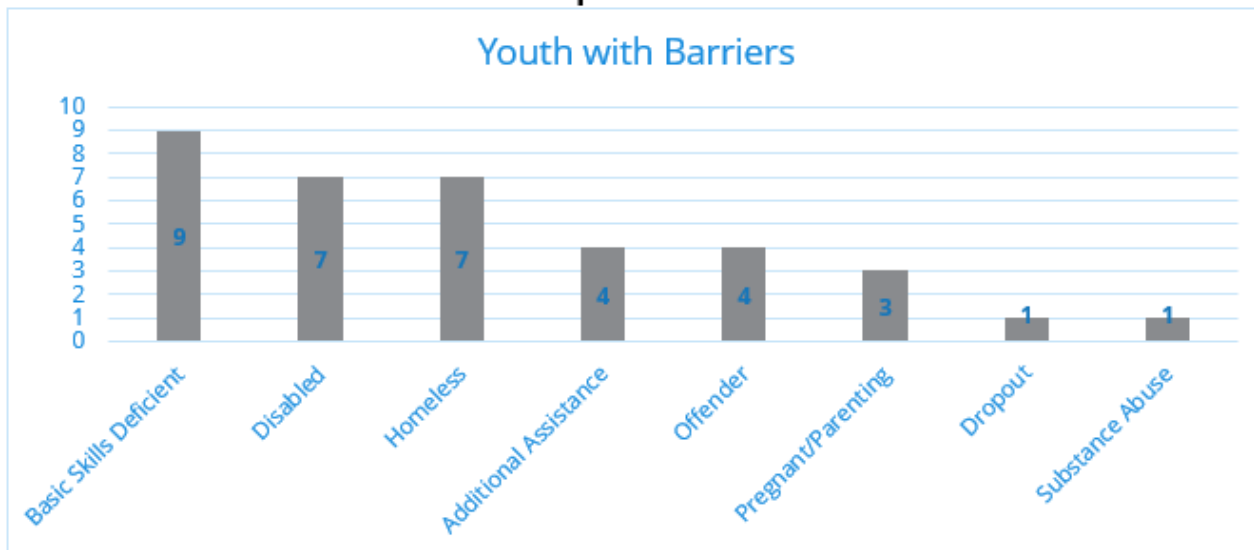


Total WEX includes staff and participant costs. The WEX expenditure goal is to meet a minimum of \$187,328 for PY 2024-25.

First Quarter Work Experience Placements

Employers	Occupation	Hourly Rate
Restorative Partners	Re-Entry Intake Specialist	\$20.58
Belnano Coffee	Barista Plus	\$17.50
Arroyo Grande Auto Body Inc	Detailer	\$19.00

PY 2024-25 Enrolled Youth Barriers Report



As of the end of Q2, thirty-six (36) barriers were reported for youth in the program. The barriers included basic skills deficiency, disability, requires additional assistance to enter education or employment, homelessness, justice involvement, pregnancy or parenting youth, school dropout, and substance abuse.



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DANIEL'S SUCCESS STORY

After facing numerous rejections due to past barriers, Daniel, who is one determined participant, decided to take control of his future. Struggling to find a job despite relentless applications, he sought the support of our WIOA Youth Program. From the very beginning, his dedication was evident—he arrived on time, prepared, and ready to embark on this new chapter.

With the guidance of his career coach, Laura Barcenas, he completed the work readiness portfolio, including creating a polished resume, drafting a compelling cover letter, and identifying his industry interests. Daniel attended all the required Youth Workshops to get the help he needed to complete the remaining tasks in his work portfolio. Daniel has a passion for cars and the team tailored his development journey around this interest.

To further prepare him for the job market, the participant worked with our Business Services Manager, Stacy Church, who provided a mock interview evaluation. The participant did a great job, showcasing his eagerness to learn and strong work ethic.

Equipped with newfound confidence and resources, he was introduced to an opportunity to do Work Experience at Arroyo Grande Auto Body, as a car detailer. Participant was also able to get work boots as a supportive service, offered by the Youth Program. This role not only aligned with his passion but also offered him a fresh start and a clear career path in the auto repair industry which he will continue to work towards in potentially transition into an On-the-Job Training (OJT) opportunity through the Adult Program.

Through his commitment and the program's support, the participant has built meaningful connections within the community and is now on track to achieve his dream career. This inspiring journey is a testament to the power of perseverance, second chances, and the impact of community support.



“Thank you so much for the opportunity and all your help...” -Daniel



Workforce Development





Atascadero
CHAMBER OF COMMERCE



SLOCal Careers Business Retention Services: Q2 Summary (October 1 – December 31, 2024)

Program Overview

The Atascadero Chamber of Commerce has partnered with the Workforce Development Board to deliver WIOA business retention services via the SLO Cal Career Center. In essence, Eryk Nappi visits businesses and addresses any workforce challenges they may be facing. Eryk Nappi provides businesses with essential resources, including business mentorship, small business grant awareness, access to a no-cost HR Hotline, and facilitation of connections with the SLOCal Career Center to recruit qualified employees, thereby strengthening SLO County's workforce.

Q2 WIOA/Layoff Aversion Services

SLO County – Eryk Nappi

- Business Assessments were conducted for 85 businesses (with no prior interaction) from Paso Robles, Atascadero, Templeton, San Luis Obispo, Los Osos, Morro Bay, Cambria, Cayucos Pismo Beach, Arroyo Grande, and Grover Beach.
- 34 follow-ups to businesses already interacted with an attempt to strengthen the professional relationship.
- Restaurants are still facing difficulties due to rising food expenses and fewer people eating out with the rise of takeout and delivery services (Uber Eats/DoorDash) which are not cheap to utilize due to fees.
- The summer months gave a boost to the revenues of retail and restaurant-based businesses. However, owners saw a decline in sales and foot traffic for this upcoming holiday season.

Key Trends and Challenges

- Small businesses are struggling with rising costs as inflation drives up the prices of the products and goods they need to purchase.
- Many small businesses lack a dedicated HR specialist and are pleased to discover the County's complimentary HR Hotline as a valuable resource when needed.
- Businesses are attempting to target locals through marketing initiatives and trying to increase visibility for the County's off-season.
- Food and beverage businesses are feeling worrisome with the fear of saturation due to their similarities, which has piqued interest in marketing strategies to stand out.
- Small business owners are increasingly facing challenges as commercial rent continues to rise, putting strain on their operating budgets. For many, the rising cost of rent cuts into profits, making it difficult to invest in growth, retain employees, offer competitive pricing, and for some keep their doors open.

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www.atascaderochamber.org

www.SLOCalCareers.org

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- Some businesses throughout the County are progressing and healthy. Such as:
 1. Umi Sushi
 2. Wines on Main
 3. Scout Coffee
 4. AMSTRDM Coffee
 5. Bunn Thai
 6. Sea + Green
 7. J&L Hawaiian
 8. Coastal Peaks
 9. Patch
 10. JOY
- A few businesses have expressed interest in obtaining details about the SLOCal Career's Work Experience program, OJT program, and overall services they have to offer.
- Small businesses desire grant information to assist with expansion and/or use funds for upgrading equipment.
- Small business owners express significant interest in the business consultation services offered by the Small Business Development Center (SBDC) and Mission Community Services Corporation (MCSC).
- It remains challenging to find qualified, long-term candidates for hire, particularly in the food, beverage, and hospitality sectors.
- Construction projects are negatively impacting foot traffic for some businesses in various areas in San Luis Obispo County (Grover Beach, and Atascadero).
- Challenges with employee retention stem from:
 1. SLO County's high cost of living (Renting and Purchasing).
 2. Scarcity of jobs offering economic advancement.
 3. The growing availability of remote jobs in other regions allows employees to seek higher-paying opportunities without geographic constraints.
 4. Scarcity of technology/IT companies in SLO County.
 5. Parking in downtown SLO is dissuading both employees from applying but also population fluctuation.
 6. Insufficient and infrequent public transportation services make commuting challenging for employees without reliable personal transportation.
 7. The tourism-centric culture of SLO County contributes to a lack of diverse business opportunities.



Atascadero
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Outcomes

- A total of 119 businesses were visited across SLO County in Q2.
- Educated the owner of Atascadero Tanz (now Tiffany's Bridal) on locating business grants through Skip and the CA Grant Portal, and business credit cards, and also connected her with MCSC Women's Business Center for further business assistance.
- Educated the owner of Farmers Insurance Atascadero on locating business grants and even applying to some easier-to-apply options on Skip but also introduced her to the CA Grant Portal.
- Educated and facilitated connections for a new Non-Profit in the area, Teens 4 Teens Help, on services such as the Community Foundation of SLO, our business resource guide, local banks, MCSC Women's Business Center, and the other local Chambers of Commerce.
- Educated The Community Foundation on SLO on the HR Hotline which is now being disseminated among the non-profits they work with.
- Educated a Life & Money Mindset Coach on locating some easier-to-apply-for grants via Skip and also introduced her to the CA Grants Portal. Plus, I connected her to the MCSC Women's Business Center/SBDC for consulting needs and even more grant assistance.
- HR Hotline information was accepted by the owners/managers of each new establishment I connected with.
- Connected the SLOCal Career team with the owner of Gordon's Good Games for his hiring needs.
- Connected The SLOCal Career team to the owner of Farmers Insurance of Atascadero for her hiring needs.
- Connected the SLOCal Career Team to Mathnasium of Atascadero for their hiring needs and for their interest in hosting a job fair.

Additional Work Activities

- Grant resources disseminated to business owners via e-newsletters.
- Served as a panelist at the inaugural San Luis Obispo Regional Chamber of Commerce Summit, where I provided insights on the Workforce Innovation and Opportunity Act (WIOA) and highlighted the variety of County resources available to support local businesses and workforce development. This engagement facilitated meaningful discussions on leveraging these programs to address regional workforce challenges and foster economic growth
- Provided county resources, including business start-up and resource guides, to six entrepreneurs in the early start-up phase who were referred to me by their friends and colleagues.
- Attended monthly job developer meetings that were facilitated by the Department of Rehabilitation (DOR).
- Attended business mixers organized by the San Luis Obispo, Paso Robles, Morro Bay, and Atascadero Chambers of Commerce to cultivate and enhance professional relationships with local business owners at their respective events.
- Conducted a business walk in the North County wine region, covering Paso Robles and Templeton, to engage with local businesses.
- Grant resources are accessible, updated on the Atascadero Chamber of Commerce website, and disseminated to Chambers across the County, Country, and State

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www.atascaderochamber.org

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		See TABs for details			
	Budget Narrative	Budget*	YTD Actuals	Percent Expended	Balance
DSS/WDB Staff Salary & Benefits	DSS Administrative and Fiscal cost These expenses are for DSS salaries and actual time spent on the WIOA Program. This includes WDB support, administrative support, program monitoring, contract management, procurement, state reporting, data management, and fiscal management support.	\$ 558,963	\$ 298,409.08	53.39%	\$ 260,554
DSS/WIOA Operating	Operating expenses include travel, registration, memberships, legal notices, auditing and office supplies. Also included are labor market data subscriptions, outreach, business services contracts and other WIOA system-wide projects approved by the WDB. Career Center facility rent is also included here.	\$ 394,617	\$ 143,940	36.48%	\$ 250,677
Eckerd- WIOA Youth <i>WIOA Youth Employment and Training Services.</i>	WIOA Title I Youth services, staffing, operations, facility and participant costs.	\$ 700,000	\$ 264,544	37.79%	\$ 435,456
Eckerd - WIOA Adult, Dislocated Worker and SLO Cal Career Center Operator <i>WIOA Adult, Dislocated Worker & Business Services</i>	WIOA Title I Adult & Dislocated Worker services, staffing, operations, and participant costs.	\$ 670,000	\$ 273,689	40.85%	\$ 396,311
Regional Plan Implementation 5.0 (RPI 5.0)	Regional Plan Implementation - Staff Development and implementation of the Regional Plan Framework for the South Central Coast Regional Planning Unit	\$ 14,500	\$ 185	99.25%	\$ 109
High Road Construction Careers: Resilient Workforce Fund (HRCC:RWF) Non-WIOA Special Grant	High Road Construction Careers: Resilient Workforce Fund (Building Trades Pre-Apprenticeship training Program) operations, staff, direct services and participant costs.	\$ 424,690	\$ 46,901	19.16%	\$ 343,329
Prison to Employment (P2E) Non-WIOA Special Grant	Expanded career services to justice involved individuals. Staffing, operations and participant costs.	\$ 157,599	\$ 14,436	9.16%	\$ 143,163
Regional Equity and Recovery Partnerships (RERP) Non-WIOA Special Grant	Supporting alignment of job seekers with community college training. Staffing, operations and participant costs.	\$ 494,664	\$ -	0.00%	\$ 494,664

TOTAL:

\$ 3,415,033	\$ 1,042,103	30.52%	\$ 2,324,264
<i>Target thru</i>	<i>01/31/25</i>	<i>58.33%</i>	<i>month(s) elapsed</i>

Operating Expenditure Budget

Fiscal Year 2024-2025

	MONTHLY EXPENDITURES														
	Budget	YTD Actuals	Remaining	July	August	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
Travel (WDB Staff & WDB Members) expenses, registrations & local mileage	\$ 25,000	\$ 15,687	\$ 9,312.70	\$ 1,209.65		\$ 7,967.07	\$ 190.57	\$ 904.57	\$ 5,344.69	\$ 70.75					
Subrecipient Contractor Audit/Monitorings (County Auditor)	\$ 9,000	\$ -	\$ 9,000.00												
Office Supplies/Printing/Publication & Legal Notices	\$ 18,800	\$ 17,992	\$ 807.83	\$ 1,542.87	\$ -	\$ 7,137.27		\$ 119.39	\$ 877.64	\$ 8,315.00					
Memberships (CWA; NAWDP; Chambers)	\$ 4,750	\$ 4,441	\$ 309.00	\$ 3,042.00	\$ -			\$ 399.00	\$ 1,000.00						
WDB Member Recognition	\$ 400	\$ -	\$ 400.00												
Total:	\$ 57,950	\$ 38,120	\$ 19,829.53	\$ 5,794.52	\$ -	\$ 15,104.34	\$ 190.57	\$ 1,422.96	\$ 7,222.33	\$ 8,385.75	\$ -	\$ -	\$ -	\$ -	\$ -

Services & Systems Purchase Orders	Budget	YTD Actuals	Remaining	July	August	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
County Property Services (Career Center Facility Rent)	\$ 90,191	\$ 46,143	\$ 44,048.33			\$ 21,740.78	\$ 71.84	\$ 7,755.28	\$ 7,965.93	\$ 8,608.84					
Career Center Utilities (phone/internet; gas; electric; & janitorial)	\$ 22,476	\$ 11,937	\$ 10,539.18			\$ 3,648.69	\$ 1,369.00	\$ 3,270.82	\$ 1,806.32	\$ 1,841.99					
Atascadero Chamber - WIOA Layoff Aversion Services Contract	\$ 100,000	\$ 34,823	\$ 65,177.33		\$ 6,969.35	\$ 6,560.07	\$ 6,306.98	\$ 8,801.91	\$ 6,184.36						
Trades Apprenticeship Outreach	\$ 4,000	\$ 2,007	\$ 1,993.46					\$ 2,006.54							
WIOA Local Plan	\$ 10,000														
WIOA Youth Technical Assistance Consultant Contract	\$ 25,000	\$ 8,977	\$ 16,023.43			\$ 2,625.00	\$ 1,500.00	\$ 1,945.31	\$ 1,546.88	\$ 1,359.38					
Mid State Fair - Construction Career Fair	\$ 5,000	\$ -	\$ 5,000.00												
WIOA Rapid Response Contract - Eckerd	\$ 80,000	\$ 1,934	\$ 78,066.03							\$ 1,933.97					
		\$ -	\$ -												
		\$ -	\$ -												
		\$ -	\$ -												
Total:	\$ 336,667	\$ 105,819	\$ 230,847.76	\$ -	\$ 6,969.35	\$ 34,574.54	\$ 9,247.82	\$ 23,779.86	\$ 17,503.49	\$ 13,744.18	\$ -	\$ -	\$ -	\$ -	\$ -

DSS Operating Expense Grand Total	\$ 394,617	\$ 143,939.71	\$ 250,677.29	\$ 5,794.52	\$ 6,969.35	\$ 49,678.88	\$ 9,438.39	\$ 25,202.82	\$ 24,725.82	\$ 22,129.93	\$ -	\$ -	\$ -	\$ -	\$ -
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*Salary and Benefits included on Summary Tab

Eckerd - WIOA Youth Services

Fiscal Year 2024-2025

Expenditures

				MONTHLY EXPENDITURES											
				July*	August*	July & Aug Invo September	Sept. Invoice October	Oct. Invoice November	Nov. Invoice December	Dec. Invoice January	Jan. Invoice February	Feb. Invoice March	Mar. Invoice April	May	June
IN AND OUT OF SCHOOL	Budget	YTD Actuals	Remaining												
Salaries & Benefits	\$ 326,615.52	\$ 159,447	\$ 167,168.52			\$ 55,014.32	\$ 25,130.61	\$ 29,379.87	\$ 28,587.76	\$ 21,334.44					
Operations	\$ 54,357.61	\$ 18,370	\$ 35,987.46			\$ 3,768.92	\$ 4,223.59	\$ 3,708.43	\$ 5,112.54	\$ 1,556.67					
Participant Costs	\$ 237,680.00	\$ 54,420	\$ 183,259.62			\$ 17,472.16	\$ 8,173.20	\$ 11,256.80	\$ 9,123.25	\$ 8,394.97					
Indirect	\$ 81,346.87	\$ 32,306	\$ 49,040.67			\$ 10,656.23	\$ 5,212.34	\$ 6,189.22	\$ 5,933.32	\$ 4,315.09					
Total:	\$ 700,000.00	\$ 264,544	\$ 435,456.27	\$ -	\$ -	\$ 86,911.63	\$ 42,739.74	\$ 50,534.32	\$ 48,756.87	\$ 35,601.17	\$ -	\$ -	\$ -	\$ -	\$ -

*Work Experience (included in total)** **\$ 95,223.69**

Eckerd - WIOA Adult, Dislocated Worker, Business Services & Career Center Operator
Fiscal Year 2024-2025

Adult

	MONTHLY EXPENDITURES																								
	Budget	YTD Actuals	Remaining	July	July Inv	August	September	Aug & Sep Inv	October	October	November	Nov. Inv.	December	Dec. Inv	January	Jan. Inv	February	Feb. Inv	March	Mar. Inv	April	May	June	Final June	
Salaries & Benefits	\$ 164,176.77	\$ 101,668.23	\$ 62,508.54		\$ 14,546.71			\$ 28,875.37	\$ 21,373.24	\$ 19,807.89	\$ 17,065.02														
Operations	\$ 30,547.12	\$ 10,071.47	\$ 20,475.65		\$ 741.72			\$ 4,065.34	\$ 2,250.09	\$ 2,339.12	\$ 675.20														
Participant Training (ITA/OJT)	\$ 142,800.00	\$ 51,636.44	\$ 91,163.56		\$ 13,495.00			\$ 26,991.00	\$ 3,442.44		\$ 7,708.00														
Participant Supportive Services	\$ 1,500.00	\$ 204.52	\$ 1,295.48					\$ 204.52																	
Other Participant Training Costs	\$ 540.00		\$ 540.00																						
Indirect	\$ 30,436.11	\$ 15,802.09	\$ 14,634.02		\$ 2,155.67			\$ 4,616.49	\$ 3,442.09	\$ 3,101.06	\$ 2,486.78														
Total:	\$ 370,000.00	\$ 179,382.75	\$ 190,617.25	\$ -	\$ 30,939.10	\$ -	\$ 64,752.72	\$ 30,507.86	\$ 25,248.07	\$ 27,935.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Dislocated Worker

	MONTHLY EXPENDITURES																								
	Budget	YTD Actuals	Remaining	July	July Inv	August	September	Aug & Sep Inv	October	November	Nov. Inv.	December	Dec. Inv	January	Jan. Inv	February	Feb. Inv	March	Mar. Inv	April	May	June	Final June		
Salaries & Benefits	\$ 166,853.62	\$ 74,533.60	\$ 92,320.02		\$ 11,248.78			\$ 22,664.07	\$ 13,189.29	\$ 13,133.71	\$ 14,297.75														
Operations	\$ 29,623.12	\$ 8,196.63	\$ 21,426.49		\$ 350.43			\$ 3,432.88	\$ 2,169.41	\$ 1,766.99	\$ 476.92														
Participant Training (ITA/OJT)	\$ 70,800.00	\$ -	\$ 70,800.00																						
Participant Supportive Services	\$ 1,500.00	\$ -	\$ 1,500.00																						
Other Participant Training Costs	\$ 540.00		\$ 540.00																						
Indirect	\$ 30,683.26	\$ 11,576.00	\$ 19,107.26		\$ 1,635.49			\$ 3,650.54	\$ 2,143.25	\$ 2,078.59	\$ 2,068.13														
Total:	\$ 300,000.00	\$ 94,306.23	\$ 205,693.77	\$ -	\$ 13,234.70	\$ -	\$ 29,747.49	\$ 17,501.95	\$ 16,979.29	\$ 16,842.80	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TOTAL AJCC - One Stop	Budget	YTD Actuals	Remaining																							
Adult	\$ 370,000.00	\$ 179,382.75	\$ 190,617.25	\$ -	\$ 30,939.10	\$ -	\$ 64,752.72	\$ 30,507.86	\$ 25,248.07	\$ 27,935.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Dislocated Worker	\$ 300,000.00	\$ 94,306.23	\$ 205,693.77	\$ -	\$ 13,234.70	\$ -	\$ 29,747.49	\$ 17,501.95	\$ 16,979.29	\$ 16,842.80	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total:	\$ 670,000.00	\$ 273,688.98	\$ 396,311.02	\$ -	\$ 44,173.80	\$ -	\$ 94,500.21	\$ 48,009.81	\$ 42,227.36	\$ 44,777.80	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Regional Plan Implementation 5.0 (RPI 5.0)

Fiscal Year 2024-2025

				MONTHLY EXPENDITURES													
	Budget	FY 23/24	YTD Actuals	Remaining	July	August	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	Final June
RPI 5.0 - Staff Development	\$ 14,500.00	\$ 14,206.67	\$ 184.83	\$ 108.50		\$ 184.83											
Total:	\$ 14,500.00	\$ 14,206.67	\$ 184.83	\$ 108.50	\$ -	\$ 184.83	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

High Road Construction Careers: Resilient Workforce Fund (HRCC: RWF)
 Non-WIOA Special Grant

	Budget	FY 23/24	YTD Actuals	Remaining	MONTHLY EXPENDITURES												
					July	July Invoice	Aug Invoice	Sept Invoice	Oct Invoice	Nov Invoice	Dec Invoice	Jan Invoice	Feb Invoice	March Invoice	April Invoice	May Invoice	June Invoice
					August	September	October	November	December	January	February	March	April	May	June		
Eckerd - Salaries & Benefits	\$ 163,821.00	\$ 17,188.83	\$ 17,951	\$ 128,681.31		\$ 3,502.97	\$ 3,938.16	\$ 3,157.23	\$ 2,056.37	\$ 2,203.26	\$ 3,092.67						
Eckerd Contract - Participant																	
Costs	\$ 238,589.00	\$ 14,638.25	\$ 26,509	\$ 197,441.62		\$ 7,970.77			\$ 5,400.00	\$ 1,400.00	\$ 11,738.36						
Eckerd - Indirect Costs	\$ 22,280.00	\$ 2,632.47	\$ 2,441	\$ 17,206.22		\$ 476.40	\$ 535.59	\$ 429.38	\$ 279.67	\$ 299.64	\$ 420.63						
Grant Total:	\$ 424,690.00	\$ 34,459.55	\$ 46,901	\$ 343,329.15	\$ -	\$ 11,950.14	\$ 4,473.75	\$ 3,586.61	\$ 7,736.04	\$ 3,902.90	\$ 15,251.86	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

	Budget	FY 23/24	YTD Actuals	Remaining	July	August	September	October	November	December	January	February	March	April	May	June
WDB Staff Salaries & Benefits	\$ 17,373.00	\$ 4,217.87	\$ 8,650	\$ 4,505.36	\$ 1,539.33	\$ 2,601.01	\$ 2,240.19	\$ 1,887.56	\$ 381.68							

TOTAL HRCC:RWF	Budget	FY 23/24	YTD Actuals	Remaining	July	August	September	October	November	December	January	February	March	April	May	June
Eckerd Contract	\$ 424,690.00	\$ 34,459.55	\$ 46,901.30	\$ 343,329.15	\$ -	\$ 11,950.14	\$ 4,473.75	\$ 3,586.61	\$ 7,736.04	\$ 3,902.90	\$ 15,251.86	\$ -	\$ -	\$ -	\$ -	\$ -
WDB Staff Salaries & Benefits	\$ 17,373.00	\$ 4,217.87	\$ 8,649.77	\$ 4,505.36	\$ 1,539.33	\$ 2,601.01	\$ 2,240.19	\$ 1,887.56	\$ 381.68	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total:	\$ 442,063.00	\$ 38,677.42	\$ 55,551.07	\$ 347,834.51	\$ 1,539.33	\$ 14,551.15	\$ 6,713.94	\$ 5,474.17	\$ 8,117.72	\$ 3,902.90	\$ 15,251.86	\$ -	\$ -	\$ -	\$ -	\$ -

Direct Services Subcontracted to
 Eckerd: Eckerd
 Contract Total: \$424,690
 WDB Staff Salaries & Benefits
 \$17,373

Prison to Employment (P2E)
 Non-WIOA Special Grant
 Direct Services Contract with Eckerd

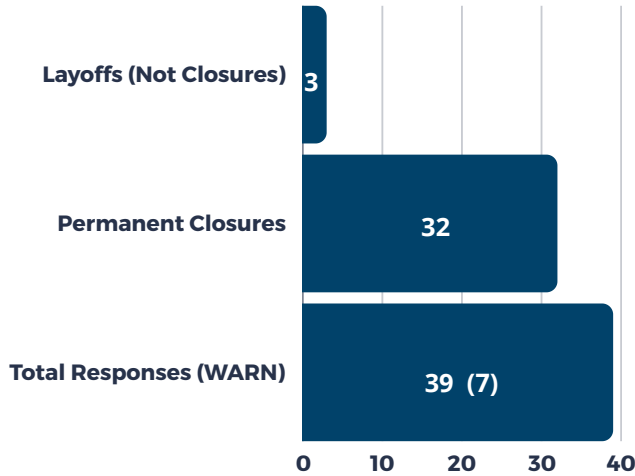
			MONTHLY EXPENDITURES													
			July Invoice	Aug Invoice	Sept Invoice	Oct Invoice	Nov Invoice	Dec Invoice	Jan Invoice	Feb Invoice	March Invoice	April Invoice	May Invoice	June Invoice		
Budget	YTD Actuals	Remaining	July	August	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	Final June	
Personnel Costs	\$ 50,514.00	\$ 11,734.78	\$ 38,779.22	953.25	2,446.16	1,627.08	2,448.58	1,838.02	2,421.69							
Operations	\$ 7,731.00	\$ 233.33	\$ 7,497.67		21.06	44.75	66.24	60.66	40.62							
Participant Costs	\$ 81,923.00	\$ 779.98	\$ 81,143.02					200.00	579.98							
Indirect Costs	\$ 17,431.00	\$ 1,687.51	\$ 15,743.49		134.41	347.88	235.73	354.59	267.71	347.19						
Total:	\$ 157,599.00	\$ 14,435.60	\$ 143,163.40	\$ -	\$ 1,087.66	\$ 2,815.10	\$ 1,907.56	\$ 2,869.41	\$ 2,366.39	\$ 3,389.48	\$ -	\$ -	\$ -	\$ -	\$ -	

Regional Equity and Recovery Partnerships (RERP)
 Non-WIOA Special Grant

*DRAFT BUDGET	Budget	YTD Actuals	Remaining	MONTHLY EXPENDITURES													
				July	August	September	October	November	December	January	February	March	April	May	June	Final June	
WDB Staff Salaries & Benefits	\$ 52,868.00	\$ -	\$ 52,868.00														
Digital Literacy Training	\$ 62,000.00	\$ -	\$ 62,000.00														
Eckerd -Direct Services Contra	\$ 379,796.00	\$ -	\$ 379,796.00														
	\$ -	\$ -	\$ -														
Total:	\$ 494,664.00	\$ -	\$ 494,664.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Rapid Response

PROGRAM YEAR 2024-2025

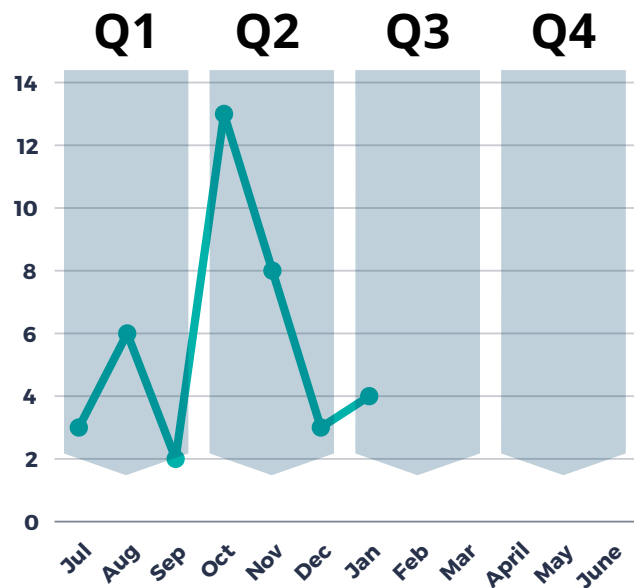


PROGRAM YEAR 2024-2025 RAPID RESPONSE SUMMARY

In the current program year, 2024-25, there have been thirty-nine (39) Rapid Responses conducted throughout San Luis Obispo County. Thirty-four (34) of these have or will result in layoffs or closures. Twenty-one (21) were received via media sources, eleven (11) were reported by staff, and seven (7) were received via WARN.

RAPID RESPONSES BY QUARTER

In the first quarter of the 2024-2025 program year, there were 11 responses conducted. Three took place in July, six in August, and two in September. In Q2, there were twenty-four Rapid Responses, thirteen in October, eight in November, and three in December. In January, there were an additional four Rapid Responses. Of the rapid responses to date, thirty-four have or will result in actual layoffs or closure.



5K

Unemployed civilians in San Luis Obispo County in December 2024

3.7%

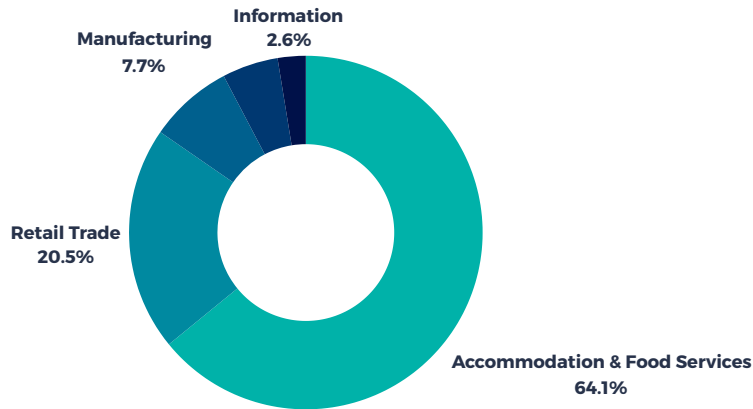
Latest Unemployment Rate in San Luis Obispo County

#4

San Luis Obispo County current rank for lowest unemployment rate in CA

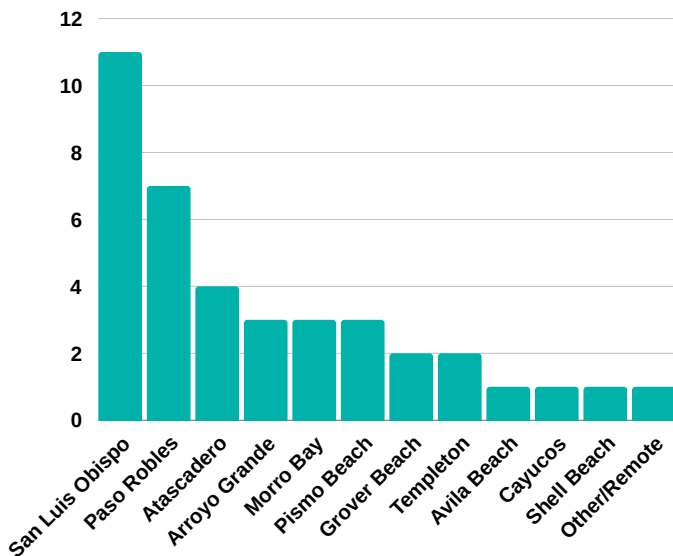
Rapid Response

PROGRAM YEAR 2024-2025



RAPID RESPONSE DATA BY INDUSTRY

The Rapid Response data recorded shows that the *Accommodation & Food Services* industry has been most affected in the first quarter of this program year. The industry accounted for over 64% or 25 of the 39 Rapid Responses conducted in San Luis Obispo County. The *Retail Trade* comprised another 20.5%, as there were 8 impacted businesses in that sector. The *Manufacturing* industry comprised 7.7% with 3 Responses and the *Administrative and Support and Waste Management & Remediation* industry accounted for 5.1%, with 2 responses. Lastly, the *Information* sector held 2.6% of the responses with 1 conducted in that industry.



RAPID RESPONSE DATA BY LOCATION

Most Rapid Responses conducted to date have been for businesses located in the cities of San Luis Obispo and Paso Robles, with eleven and six responses respectively in each city. Four responses took place in Atascadero and three in each of the cities of Arroyo Grande, Morro Bay, and Pismo Beach. Grover Beach and Templeton each had two impacted businesses. Avila Beach, Cayucos, and Shell Beach also had one response each. A response was also conducted for an out-of-the-area employer with remote staff in SLO.

Please notify our team about any business closures or layoffs at (805) 781-1908 or SLOworkforce@co.slo.ca.us